

RESOLUTION 22-10

A RESOLUTION TO AUTHORIZE THE PURCHASE OF SECURITY CAMERAS FOR CITY FACILITIES

WHEREAS, the City of Spring Hill has identified the need for security cameras at several of the City facilities; and

WHEREAS, Mapletonics Computers is an authorized retailer for sole source for Verkada; and

WHEREAS, the City currently has Mapletonics security cameras in several facilities and Mapletonics provides the desired features needed by the City; and

WHEREAS, the proposal cost is \$46,516 includes all equipment and 1 year license.; and

WHEREAS, staff recommends approval of the purchase of security cameras as follows: and

Water Treatment Plant	\$15,216.80
Parks and Recreation	\$6,268.80
Fire Department	\$7,782.80
Police Department	\$8,752.80
City Hall	\$8,494.80

WHEREAS, payment for the cameras will be expensed from each departments FY 2021-2022 budget and funded with unallocated CARES Act funds.

NOW, THEREFORE BE IT RESOLVED, the City of Spring Hill Board of Mayor and Aldermen approve the purchase of security cameras from Mapletonics Computers for City facilities in the amount of \$46,516.00.

Passed and Adopted by the Board of Mayor and Aldermen of the City of Spring Hill, Tennessee on the 7th day of February, 2022.


Jim Hagaman, Mayor

ATTEST:


April Goad, City Recorder

LEGAL FORM APPROVED:


Patrick Carter, City Attorney



REQUEST: *Approval of Resolution 22-10*
SUBMITTED BY: Tyler Scroggins, Public Works Director
DATE: February 7, 2022
RE: To authorize the purchase of security cameras for City Facilities
ATTACHMENTS: Mapletonics Computers Quote and letter from Verkada

PURPOSE:

The purpose of this resolution is to authorize the purchase of security cameras for City facilities.

BACKGROUND:

The City currently has security cameras installed in a few of its facilities. Staff has identified facilities within the City that are still in need of security cameras for different areas of the buildings. Mapletonics Computers can provide the desired features requested by the City and is an authorized retailer for sole source for Verkada.

Mapletonics Computers submitted a quote in the amount of \$46,516.00. This proposal includes all equipment and a 1-year license.

FINANCIAL IMPACT:

Funding for the security cameras will be utilized unallocated CARES Act funding, previously received, and will be expensed from each department.

- Water Treatment Plant - \$15,216.80 – 410-52110-931
- Parks & Recreation - \$6,268.80 – 110-44800-931
- Fire Department - \$7,782.80- 110-42200-931
- Police Department - \$8,752.80 – 110-42100-931
- City Hall - \$8,494.80 – 110-41800-931

STAFF RECOMMENDATION:

Staff recommends approval of Resolution 22-10 to authorize the purchase of security cameras for the Water Treatment Plant, Parks and Recreation, Fire Department, Police Department and City Hall.

Quoted To:

City of Spring Hill
Dakota Mercer
3893 Mahlon Moore Rd
Spring Hill, TN 37174
United States

(615) 400-1268

Prepared By:

Casey Williams
Client Relations Manager
cwilliams@mapletronics.com

9313750413

Here is the quote you requested.

Terms: Net 15 days

Description	Unit Price	Qty	Ext. Price
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VERKADA CAMERAS & LICENSING

WATER TREATMENT

---WATER TREATMENT FACILITY

Cameras

■ CD41 Indoor Dome Camera, 30 Days	\$513.00	4	\$2,052.00
■ CF81-E Outdoor Fisheye Camera, 30 Days	\$1,283.00	2	\$2,566.00

Mounts

■ Arm Mount	\$58.00	2	\$116.00
■ Pendant Cap Mount	\$45.00	2	\$90.00
■ Corner Mount	\$128.00	2	\$256.00

Licencing

■ 1 Year Camera License	\$128.00	6	\$768.00
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---CARBON BUILDING ENTRANCE

Cameras

■ CD41-E Outdoor Dome Camera, 30 Days	\$641.00	1	\$641.00
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Licencing

■ 1 Year Camera License	\$128.00	1	\$128.00
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Description	Unit Price	Qty	Ext. Price
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---PUMP HOUSE INTAKE

Cameras

■ CF81-E Outdoor Fisheye Camera, 30 Days	\$1,283.00	1	\$1,283.00
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Mounts

■ Arm Mount	\$58.00	1	\$58.00
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■ Pendant Cap Mount	\$45.00	1	\$45.00
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Licencing

■ 1 Year Camera License	\$128.00	1	\$128.00
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--NORTH SIDE

Cameras

■ CD41-E Outdoor Dome Camera, 30 Days	\$641.00	1	\$641.00
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Licencing

■ 1 Year Camera License	\$128.00	1	\$128.00
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--BUCKNER

Cameras

■ CD41-E Outdoor Dome Camera, 30 Days	\$641.00	1	\$641.00
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Licencing

■ 1 Year Camera License	\$128.00	1	\$128.00
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--SOUTH SIDE

Cameras

■ CF81-E Outdoor Fisheye Camera, 30 Days	\$1,283.00	1	\$1,283.00
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Mounts

■ Arm Mount	\$58.00	1	\$58.00
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■ Pendant Cap Mount	\$45.00	1	\$45.00
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Licencing

■ 1 Year Camera License	\$128.00	1	\$128.00
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--HARDING LANDING

Cameras

■ CF81-E Outdoor Fisheye Camera, 30 Days	\$1,283.00	1	\$1,283.00
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Mounts

■ Arm Mount	\$58.00	1	\$58.00
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■ Pendant Cap Mount	\$45.00	1	\$45.00
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Licencing

■ 1 Year Camera License	\$128.00	1	\$128.00
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Description	Unit Price	Qty	Ext. Price
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--MILES JOHNSTON PUMP HOUSE

Cameras

CD41-E Outdoor Dome Camera, 30 Days	\$641.00	1	\$641.00
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Licencing

1 Year Camera License	\$128.00	1	\$128.00
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--DUPLEX PUMP HOUSE

Cameras

CD41-E Outdoor Dome Camera, 30 Days	\$641.00	1	\$641.00
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Licencing

1 Year Camera License	\$128.00	1	\$128.00
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--HIGHWAY 31 PUMP HOUSE

Cameras

CD41-E Outdoor Dome Camera, 30 Days	\$641.00	1	\$641.00
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Licencing

1 Year Camera License	\$128.00	1	\$128.00
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PARKS & REC

--PORT ROYAL PARK

Cameras

CF81-E Outdoor Fisheye Camera, 30 Days	\$1,283.00	2	\$2,566.00
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Mounts

Arm Mount	\$58.00	2	\$116.00
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Pendant Cap Mount	\$45.00	2	\$90.00
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Licencing

1 Year Camera License	\$128.00	2	\$256.00
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--HARVEY

Cameras

CF81-E Outdoor Fisheye Camera, 30 Days	\$1,283.00	1	\$1,283.00
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Mounts

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Description	Unit Price	Qty	Ext. Price
■ Arm Mount	\$58.00	1	\$58.00
■ Pendant Cap Mount Licencing	\$45.00	1	\$45.00
■ 1 Year Camera License	\$128.00	1	\$128.00

--SKATE PARK

Cameras			
■ CF81-E Outdoor Fisheye Camera, 30 Days	\$1,283.00	1	\$1,283.00
Mounts			
■ Arm Mount	\$58.00	1	\$58.00
■ Pendant Cap Mount Licencing	\$45.00	1	\$45.00
■ 1 Year Camera License	\$128.00	1	\$128.00

FIRE DEPARTMENT

Cameras			
■ CF81-E Outdoor Fisheye Camera, 30 Days	\$1,283.00	5	\$6,415.00
Mounts			
■ Arm Mount	\$58.00	5	\$290.00
■ Pendant Cap Mount Licencing	\$45.00	5	\$225.00
■ 1 Year Camera License	\$128.00	5	\$640.00

POLICE DEPARTMENT

Cameras			
■ CD41 Indoor Dome Camera, 30 Days	\$513.00	7	\$3,591.00
■ CD41-E Outdoor Dome Camera, 30 Days	\$641.00	1	\$641.00
■ CF81-E Outdoor Fisheye Camera, 30 Days	\$1,283.00	2	\$2,566.00
Mounts			
■ Arm Mount	\$58.00	2	\$116.00
■ Pendant Cap Mount	\$45.00	2	\$90.00
■ Corner Mount	\$128.00	2	\$256.00
Licencing			
■ 1 Year Camera License	\$128.00	10	\$1,280.00

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Description	Unit Price	Qty	Ext. Price
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CITY HALL

Cameras			
■ CD41 Indoor Dome Camera, 30 Days	\$513.00	9	\$4,617.00
■ CD41-E Outdoor Dome Camera, 30 Days	\$641.00	3	\$1,923.00
Mounts			
■ Arm Mount	\$58.00	2	\$116.00
■ Pendant Cap Mount	\$45.00	2	\$90.00
Licencing			
■ 1 Year Camera License	\$128.00	12	\$1,536.00

Note: Verkada also can provide a ruggedized LTE Cellular Device to power the camera, and provide it with a data network. This cost is \$3299.99 per Modem

■ Shipping Charges	\$1,064.00	1	\$1,064.00
Ship to: City of Spring Hill-TN Water Dept 3893 Mahlon Moore Rd Spring Hill, TN 37174			
■ Product will Bill once received			

Subtotal		\$46,516.00
Tax		\$0.00
Shipping		\$0.00
Grand Total		\$46,516.00

This quote is valid for 30 days.

Please contact me if I can be of further assistance.

March 25, 2021

Verkada, Inc.
405 E. 4th Avenue
San Mateo, CA 94401

To whom it may concern:

Verkada, Inc. (“Verkada”) has built a unique end-to-end, cloud managed security platform for monitoring and managing physical security. The Verkada integrated platform offers comprehensive solutions across video security (cameras), access control (door controllers and readers) and environmental sensors (air quality monitoring). This platform includes a number of unique features, such as up to 365 days of continuous on-camera storage, a full range of indoor and outdoor cameras with night vision (dome, mini, bullet, and fisheye models), infrared LED isolation on 4K dome camera models, an offline mode that allows a user to continue viewing live streams even in the event of an internet outage, a dedicated license plate recognition mode for bullet cameras with onboard analytics, and native integration across multiple applications, including security cameras, access control (door controllers and badge readers), and environmental sensors (monitoring for particulates and TVOCs).

Verkada is the only manufacturer of cloud-managed physical security solutions with those features. These products are designed, manufactured, and sold exclusively by Verkada (either directly or indirectly), and Verkada holds various intellectual property rights in and to its products.

If you desire additional information, details on Verkada’s products and services are available on our website at <https://www.verkada.com>. You may also review our most up to date list prices at <https://www.verkada.com/pricing>.

Thank you for your interest in our products — we look forward to working with you.

Best regards,

Brandon Davito
VP Product and Operations