

RESOLUTION 21-38

**A RESOLUTION TO AUTHORIZE THE PURCHASE OF
EQUIPMENT FOR NEW POLICE VEHICLES**

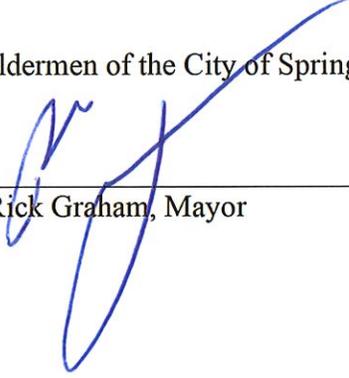
WHEREAS, the Board of Mayor and Alderman, City of Spring Hill, approved Ordinance 20-22B, Budget Amendment #3, allocating \$375,700.00 to the Police Department to purchase new police vehicles and equipment in the 2020-2021 fiscal budget; and

WHEREAS, the Spring Hill Police Department is requesting to purchase equipment with installation from state contract or quotes to outfit the vehicles.

NOW, THEREFORE BE IT RESOLVED, that the City of Spring Hill authorizes the purchase of equipment from state contract or quotes from the following:

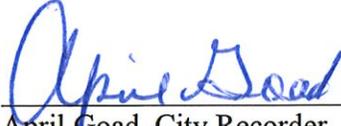
<u>Vendor</u>	<u>Equipment Description</u>	<u>Cost</u>
CDW-G	Laptops	\$ 14,699.08
Motorola Solutions	Radios	\$ 29,880.15
Stalker Inc.	radars	\$ 7,600.00
Auto Trim	striping	\$ 3,000.00
CDW-G	wireless router	\$ 6,686.65
Dana Safety Supply	Lights/equipment/Install	\$ 63,881.70
Watch Guard	Body/Car Camera	\$ 30,645.00
Absolute Tint	window tint	\$ 700.00
Total Cost for Equipment:		<u>\$ 157,092.58</u>

Passed and adopted by the Board of Mayor and Aldermen of the City of Spring Hill, Tennessee on the 15th day of March, 2021.



Rick Graham, Mayor

ATTEST:



April Goad, City Recorder

LEGAL FORM APPROVED:



Patrick Carter, City Attorney

Radio



MOTOROLA SOLUTIONS

Customer Name: Curle Floyd <cfloyd@springhilltn.org>
Spring Hill Police Department

Prepared By: Alex Sherman <alexander.sherman@motorolasolutions.com>

Title: (5) APX 6500BN Mobiles

Date: 9-Mar-21

Quote# 12097

Detailed Equipment List for Each Configured Radio

APX6500BN	M25URS9PW1BN	APX6500 ENHANCED 7/800 MHZ MOBILE	5	\$ 2,738.00	\$ 1,971.38	\$ 9,858.80
Single Band Mobile	G361AH	ENH: P25 TRUNKING SOFTWARE APX	5	\$ 300.00	\$ 218.00	\$ 1,080.00
Remote Mount	G51AU	ENH: SMARTZONE OPERATION APX6500	5	\$ 1,200.00	\$ 864.00	\$ 4,320.00
	G808BL	ENH: ASTRO DIGITAL CAI OP APX	5	\$ 615.00	\$ 370.80	\$ 1,854.00
	QA01648AA	ADD: HW KEY SUPPLEMENTAL DATA	5	\$ 600.00	\$ 360.00	\$ 1,800.00
	QA09008AA	ADD: GROUP SERVICES	5	\$ 160.00	\$ 108.00	\$ 540.00
	QA03399AA	ADD: ENHANCED DATA APX	5	\$ 160.00	\$ 108.00	\$ 540.00
	G998AS	ENH: OVER THE AIR PROVISIONING	5	\$ 100.00	\$ 72.00	\$ 360.00
	GA00318AF	ENH: 5 YEAR ESSENTIAL SVC	5	\$ 334.95	\$ 334.95	\$ 1,674.75
	GA00840	ADD: APX O2 CONTROL HEAD (GREY)	5	\$ 602.00	\$ 361.44	\$ 1,807.20
	G444AH	ADD: APX CONTROL HEAD SOFTWARE	5	\$ -	\$ -	\$ -
	G87	ADD: REMOTE MOUNT O2	5	\$ 297.00	\$ 213.84	\$ 1,089.20
	G028AD	INT: REMOTE MOUNT CABLE 17 FT APX	5	\$ -	\$ -	\$ -
	G298AS	ENH: ASTRO 26 OTAR W/ MULTIKEY	5	\$ 740.00	\$ 632.80	\$ 2,664.00
	G843AH	ADD: AES ENCRYPTION AND ADP	5	\$ 475.00	\$ 342.00	\$ 1,710.00
	GA09001AA	ADD: WI-FI CAPABILITY	5	\$ 300.00	\$ 216.00	\$ 1,080.00
	GA09007AA	ADD: OUT OF THE BOX WIFI PROVISIONING	5	\$ -	\$ -	\$ -
	GA00260AA	ADD: WIFI/GNSS STUBBY ANTENNA LMR240	5	\$ 100.00	\$ 72.00	\$ 360.00
	G142	ADD: NO SPEAKER NEEDED	5	\$ -	\$ -	\$ -
	W22BA	ADD: STD PALM MICROPHONE APX	5	\$ 72.00	\$ 61.84	\$ 269.20
	GA01693AA	ADD: LEGACY TRUNNION SCREW KIT	5	\$ -	\$ -	\$ -
	GA01576AB	ADD: SMA TO QMA ADAPTER	5	\$ -	\$ -	\$ -
	G89AC	ADD: NO RF ANTENNA NEEDED	5	\$ -	\$ -	\$ -
	HAF4017A	ANTENNA (762-870 MHZ) 3DB GAIN COLLINEAR	5	\$ 38.00	\$ 27.36	\$ 138.80
	T7913	RADIO MANAGEMENT OFFLINE	1	\$ -	\$ -	\$ -
	UA00048AA	INDIVIDUAL CLIENT LICENSE	5	\$ 100.00	\$ 85.00	\$ 425.00
	SVC03SVC0126D	SUBSCRIBER INSTALLATION	1	\$ 2,000.00	\$ 2,000.00	\$ 2,000.00
Extended Quote Total						\$ 33,536.05

Proposal Summary				
	Equipment Total	1		\$ 31,536.95
	Installation and Programming	1		\$ 2,000.00
	Loyal Customer Discount	1		-\$ 3,856.80
	Final Proposed Total			\$ 29,880.15

Notes:

1. Pricing is per State of TN SWC424
2. Programming is not included in this proposal. Installation is included.
3. Shipping and Handling is included.



CAMERAS

4RE/VISTA Price Quote

CUSTOMER: Spring Hill Police Department

ISSUED: 3/10/2021 10:58 AM

EXPIRATION: 3/3/2021 6:00 PM

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,,
,,,

**TOTAL PROJECT ESTIMATED AT:
\$30,645.00**

ATTENTION: Curtis Floyd

SALES CONTACT: Eric Varner

PHONE: 931-486-2252

DIRECT: (469) 342-8940

E-MAIL:

E-MAIL: eric.varner@motorolasolutions.com

4RE and VISTA Proposal VISTA HD Cameras and Options

Part Number	Detail	Qty	Direct	Discount	Total Price
VIS-EXT-WIF-BUN	VISTA HD WIFI and 4RE System Bundle. Includes 4RE Standard DVR Camera System with integrated 200GB automotive grade hard drive, ZSL camera, 16GB USB removable thumb drive, rear facing cabin camera, GPS, hardware, cabling and your choice of mounting bracket. It will also include the VISTA HD WI-FI Extended Capacity Wearable Camera with 9 hours continuous HD recording, one camera mount, 32 GB of storage, Wi-Fi docking base, Power over Ethernet Smart Switch	5.00	\$5,550.00	\$0.00	\$27,750.00
VIS-CHG-MAG-001	Charging Cable, VISTA QuickConnect 12V Magnetic Mobile Charging Kit	5.00	\$99.00	\$0.00	\$495.00

VISTA HD Warranties

Part Number	Detail	Qty	Direct	Discount	Total Price
WAR-VIS-CAM-1ST	Warranty, VISTA 1st Year (Months 1-12) Included	5.00	\$0.00	\$0.00	\$0.00

Evidence Library 4 Web Software and Licensing

Part Number	Detail	Qty	Direct	Discount	Total Price
KEY-EL4-DEV-004	Evidence Library 4 Web VISTA Combo-Discount Device License Key	5.00	\$75.00	\$0.00	\$375.00
KEY-EL4-DEV-001	Evidence Library 4 Web 4RE In-Car Device License Key	5.00	\$150.00	\$0.00	\$750.00

4RE In-Car System and Options

Part Number	Detail	Qty	Direct	Discount	Total Price
CAM-4RE-PAN-NHD	Additional Front Camera, 4RE, HD Panoramic	5.00	\$200.00	\$200.00	\$0.00

Wireless Video Transfer and Networking Options

Part Number	Detail	Qty	Direct	Discount	Total Price
4RE-WRL-KIT-101	MikroTik Configured Wireless Kit, 4RE In-Car	5.00	\$200.00	\$0.00	\$1,000.00

415 E. Exchange Parkway • Allen, TX • 75002
Toll Free (800) 605-6734 • Main (972) 423-9777 • Fax (972) 423-9778
www.WatchGuardVideo.com



4RE/VISTA Price Quote

802.11n (Radio, Antenna, PoE, 2-10' Ethernet Cables)

4RE Hardware Warranties

Part Number	Detail	Qty	Direct	Discount	Total Price
WAR-4RE-CAR-15T	Warranty, 4RE, In-Car, 1st Year (Months 1-12)	5.00	\$0.00	\$0.00	\$0.00

WatchGuard Video Technical Services

Part Number	Detail	Qty	Direct	Discount	Total Price
Freight	Shipping/Handling and Processing Charges	1.00	\$275.00	\$0.00	\$275.00
					\$30,645.00

Total Estimated Tax, may vary from State to State \$0.00

Configuration Discounts	\$1,000.00
Additional Quote Discount	\$0.00
Total Amount	\$30,645.00

NOTE: This is only an estimate for 4RE & VISTA related hardware, software and WG Technical Services. Actual costs related to a turn-key operation requires more detailed discussion and analysis, which will define actual back-office costs and any costs associated with configuration, support and installation. Please contact your sales representative for more details.

Title and risk of loss for the Equipment will pass to Customer upon shipment by Motorola, notwithstanding any other terms and conditions.

To accept this quotation, sign, date and return with Purchase Order: _____ DATE: _____

Laptops



QUOTE CONFIRMATION

DEAR CURTIS FLOYD,

Thank you for considering CDW•G for your computing needs. The details of your quote are below. [Click here](#) to convert your quote to an order.

QUOTE #	QUOTE DATE	QUOTE REFERENCE	CUSTOMER #	GRAND TOTAL
LZBH107	3/4/2021	12652	9396627	\$18,373.85

QUOTE DETAILS				
ITEM	QTY	CDW#	UNIT PRICE	EXT. PRICE
Panasonic Toughbook 33 - 12" - Core i5 7300U - 8 GB RAM - 256 GB SSD Mfg. Part#: CF-33LE-42VM Contract: MARKET	5	4 6258811	\$2,956.00	\$14,780.00
LIND PA1580-1642 - car power adapter - 120 Watt Mfg. Part#: CF-LNDDC120 UNSPSC: 39121006 Contract: MARKET	5	4 2090640	\$133.79	\$668.95
Panasonic Premium Keyboard CF-VEK331LMP - keyboard Mfg. Part#: CF-VEK331LMP UNSPSC: 43211706 Contract: MARKET	5	4 4617723	\$584.98	\$2,924.90

PURCHASER BILLING INFO	SUBTOTAL	\$18,373.85
Billing Address: CITY OF SPRING HILL ACCTS PAYABLE PO BOX 789 199 TOWN CENTER PKWY SPRING HILL, TN 37174-0789 Phone: (931) 486-2252 Payment Terms: Net 30 Days-Govt State/Local	SHIPPING	\$0.00
	SALES TAX	\$0.00
	GRAND TOTAL	\$18,373.85
	<i>NEW 14,699.08</i>	
DELIVER TO Shipping Address: SPRING HILL POLICE DEPARTMENT CURTIS FLOYD 3636A ROYAL PARK BLVD SPRING HILL, TN 37174-2981 Phone: (931) 486-2252 Shipping Method: UPS Ground (2- 3 Day)	Please remit payments to: CDW Government 75 Remittance Drive Suite 1515 Chicago, IL 60675-1515	

Need Assistance? CDW•G SALES CONTACT INFORMATION		
	Brian Krull	(866) 537-4660 briakru@cdwg.com

LEASE OPTIONS			
FMV TOTAL	FMV LEASE OPTION	BO TOTAL	BO LEASE OPTION
\$18,373.85	\$503.26/Month	\$18,373.85	\$578.41/Month

Monthly payment based on 36 month lease. Other terms and options are available. Contact your Account Manager for details. Payment quoted is subject to change.

Why finance?

- **Lower Upfront Costs.** Get the products you need without impacting cash flow. Preserve your working capital and existing credit line.
- **Flexible Payment Terms.** 100% financing with no money down, payment deferrals and payment schedules that match your company's business cycles.
- **Predictable, Low Monthly Payments.** Pay over time. Lease payments are fixed and can be tailored to your budget levels or revenue streams.
- **Technology Refresh.** Keep current technology with minimal financial impact or risk. Add-on or upgrade during the lease term and choose to return or purchase the equipment at end of lease.
- **Bundle Costs.** You can combine hardware, software, and services into a single transaction and pay for your software licenses over time! We know your challenges and understand the need for flexibility.

General Terms and Conditions:

This quote is not legally binding and is for discussion purposes only. The rates are estimate only and are based on a collection of industry data from numerous sources. All rates and financial quotes are subject to final review, approval, and documentation by our leasing partners. Payments above exclude all applicable taxes. Financing is subject to credit approval and review of final equipment and services configuration. Fair Market Value leases are structured with the assumption that the equipment has a residual value at the end of the lease term.

This quote is subject to CDW's Terms and Conditions of Sales and Service Projects at <http://www.cdw.com/content/terms-conditions/product-sales.aspx>
For more information, contact a CDW account manager

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Sierra



QUOTE CONFIRMATION

DEAR CURTIS FLOYD,

Thank you for considering CDW•G for your computing needs. The details of your quote are below. [Click here](#) to convert your quote to an order.

QUOTE #	QUOTE DATE	QUOTE REFERENCE	CUSTOMER #	GRAND TOTAL
LXWH553	3/2/2021	12634	9396627	\$6,686.65

QUOTE DETAILS				
ITEM	QTY	CDW#	UNIT PRICE	EXT. PRICE
<u>Sierra Wireless AirLink MP70 - wireless router - WWAN - 802.11b/g/n/ac - de</u> Mfg. Part#: 1104073 UNSPSC: 43222609 Contract: MARKET	5	5201377	\$818.09	\$4,090.45
<u>SIERRA AMM ACCESS ALEOS P/DVC</u> Mfg. Part#: 9010283 Electronic distribution - NO MEDIA Contract: MARKET	5	5728999	\$92.30	\$461.50
<u>Sierra 6-in-1 SharkFin 2xLTE Wi-Fi Antenna - Black</u> Mfg. Part#: 6001197 Contract: MARKET	5	5144931	\$332.15	\$1,660.75
<u>Sierra Wireless OBD-II Y-Cable for MP70 AirLink MP70 LTE Router</u> Mfg. Part#: 6001204 Contract: MARKET	5	5117246	\$41.65	\$208.25
<u>Tripp Lite 20' Cat6 Gigabit Snagless Molded Patch Cable RJ45 M/M Blue 20ft</u> Mfg. Part#: N201-020-BL UNSPSC: 26121609 Contract: MARKET	5	652690	\$8.67	\$43.35
<u>Sierra Wireless J1939 Y-Cable for AirLink MP70 Router</u> Mfg. Part#: 6001192 Contract: MARKET	5	5243358	\$44.47	\$222.35

PURCHASER BILLING INFO	SUBTOTAL	\$6,686.65	
	Billing Address: CITY OF SPRING HILL ACCTS PAYABLE PO BOX 789 199 TOWN CENTER PKWY SPRING HILL, TN 37174-0789 Phone: (931) 486-2252 Payment Terms: Net 30 Days-Govt State/Local	SHIPPING	\$0.00
	SALES TAX	\$0.00	
	GRAND TOTAL	\$6,686.65	
	DELIVER TO	Please remit payments to:	

Shipping Address:
 SPRING HILL POLICE DEPARTMENT
 CURTIS FLOYD
 3636A ROYAL PARK BLVD
 SPRING HILL, TN 37174-2981
Phone: (931) 486-2252
Shipping Method: UPS Ground (2- 3 Day)

CDW Government
 75 Remittance Drive
 Suite 1515
 Chicago, IL 60675-1515

Need Assistance? CDW•G SALES CONTACT INFORMATION



Brian Krull

(866) 537-4660

briakru@cdwg.com

LEASE OPTIONS

FMV TOTAL	FMV LEASE OPTION	BO TOTAL	BO LEASE OPTION
\$6,686.65	\$187.83/Month	\$6,686.65	\$214.57/Month

Monthly payment based on 36 month lease. Other terms and options are available. Contact your Account Manager for details. Payment quoted is subject to change.

Why finance?

- Lower Upfront Costs. Get the products you need without impacting cash flow. Preserve your working capital and existing credit line.
- Flexible Payment Terms. 100% financing with no money down, payment deferrals and payment schedules that match your company's business cycles.
- Predictable, Low Monthly Payments. Pay over time. Lease payments are fixed and can be tailored to your budget levels or revenue streams.
- Technology Refresh. Keep current technology with minimal financial impact or risk. Add-on or upgrade during the lease term and choose to return or purchase the equipment at end of lease.
- Bundle Costs. You can combine hardware, software, and services into a single transaction and pay for your software licenses over time! We know your challenges and understand the need for flexibility.

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REQUEST: *Approval of Resolution 21-37,21-38*

SUBMITTED BY: Don Brite, Chief of Police

DATE: March 1, 2021

RE: Purchase of new Police vehicles with equipment

ATTACHMENTS: None

PURPOSE:

The purpose of Resolution 21-37 is to seek approval for the purchase of new police vehicles. Resolution 21-38 requests approval to equip the vehicles. Funding of \$375,700 was allocated with the January 2021 budget amendment.

BACKGROUND:

In years past, the Police Department purchased vehicles from GM, who is now only producing the Chevrolet Tahoe. We have been purchasing the Dodge Chargers, which have proven to be reliable vehicles. As discussed in the past, sedans do not provide officers with adequate interior space due to the amount of equipment installed (i.e.: Cameras, MDT's, radars, etc.). This is also a concern for our field training officers (FTO's), responsible for training new hires who have to ride with the FTO. Crowding two officers in a sedan-type vehicle with very limited space is not desirable. Due to these concerns, I am recommending that the Department transition to SUV-type vehicles to accommodate the officers, especially the FTO's. As of now, the Dodge Durango and the Ford Interceptor, (Explorer) are the two available options. We will also purchase one Dodge Charger for a supervisor and a Dodge Ram truck for our Deputy Chief, whose vehicle will go to our training division and be used by one of our training officers. The Nissan van is for the Evidence Division, which transports evidence from our HQ to the TBI crime lab along with any other evidence that needs to be transported. This will replace a 2002 GMC Sierra. All equipment being purchased will outfit the vehicles according to their use during day-to-day operations.



FINANCIAL IMPACT:

\$375,741.25 for vehicles and related equipment. The overage of \$41.25 will be taken from the Police Department operating budget.

STAFF RECOMMENDATION:

Staff recommends approval of Resolution 21-37 and 21-38 to allow the police department to purchase new vehicles for our fleet.