

RESOLUTION 19-68

A RESOLUTION AUTHORIZING THE CITY OF SPRING HILL TO BECOME A MEMBER OF OMNIA PARTNERS, PUBLIC SECTOR PROGRAM

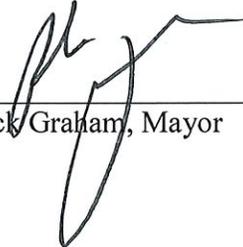
WHEREAS, the City of Spring Hill desires to become a member of OMNIA Partners, Public Sector for future purchasing opportunities at no cost to participate; and

WHEREAS, OMNIA Partners, Public Sector is the nation's largest cooperative purchasing organization for public sector procurement through awarded contracts and partnerships; and

WHEREAS, the awarded contracts have been competitively solicited and offer the best government pricing.

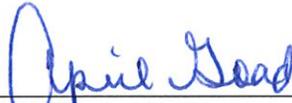
NOW, THEREFORE BE IT RESOLVED, that the City of Spring Hill Board of Mayor and Aldermen authorize the City of Spring Hill to become a member of OMNIA Partners, Public Sector program.

Passed and Adopted by the Board of Mayor and Aldermen of the City of Spring Hill, Tennessee on the 20th day of May, 2019.



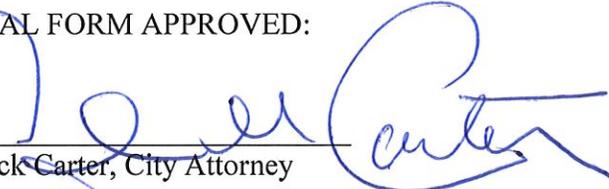
Rick Graham, Mayor

ATTEST:

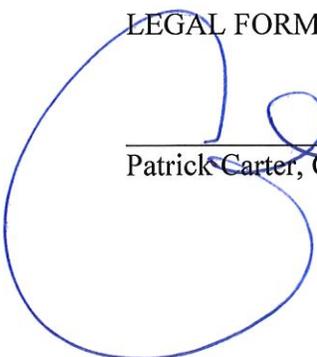


April Goad, City Recorder

LEGAL FORM APPROVED:



Patrick Carter, City Attorney



SUBJECT: Resolution to authorize the City to become a member of OMNIA Partners, Public Sector

DATE: April 18, 2019

ATTENTION: Board of Mayor and Aldermen

STAFF: Missy Stahl, Senior Project Manager



STAFF MEMORANDUM

OMNIA Partners, Public Sector is a cooperative purchasing organization that allows public entities to purchase from contracted vendors that have been awarded solicited bids under OMNIA. This program is similar to NJPA, which the city is currently a member of. By purchasing through OMNIA contracts, the city would not have to advertise for an invitation to bid for purchases that exceed \$10,000.00. There is no cost associated with the membership.

Staff would like to become a member and be able to purchase office furniture and fixtures from the Knoll, Inc. contract (#4400003404) for the renovated library and police headquarters at Northfield. Future purchasing opportunities may also apply to other contracts under OMNIA. Listed below are some prior customers of Knoll, Inc.

West Tennessee:

- City of Germantown
- Germantown Municipal School District
- Shelby County

East Tennessee:

- Morristown Utility Systems
- City of Chattanooga
- Electric Power Board of Chattanooga
- Public Building Authority (Knoxville)

Specific Police and Public Safety Departments across the country:

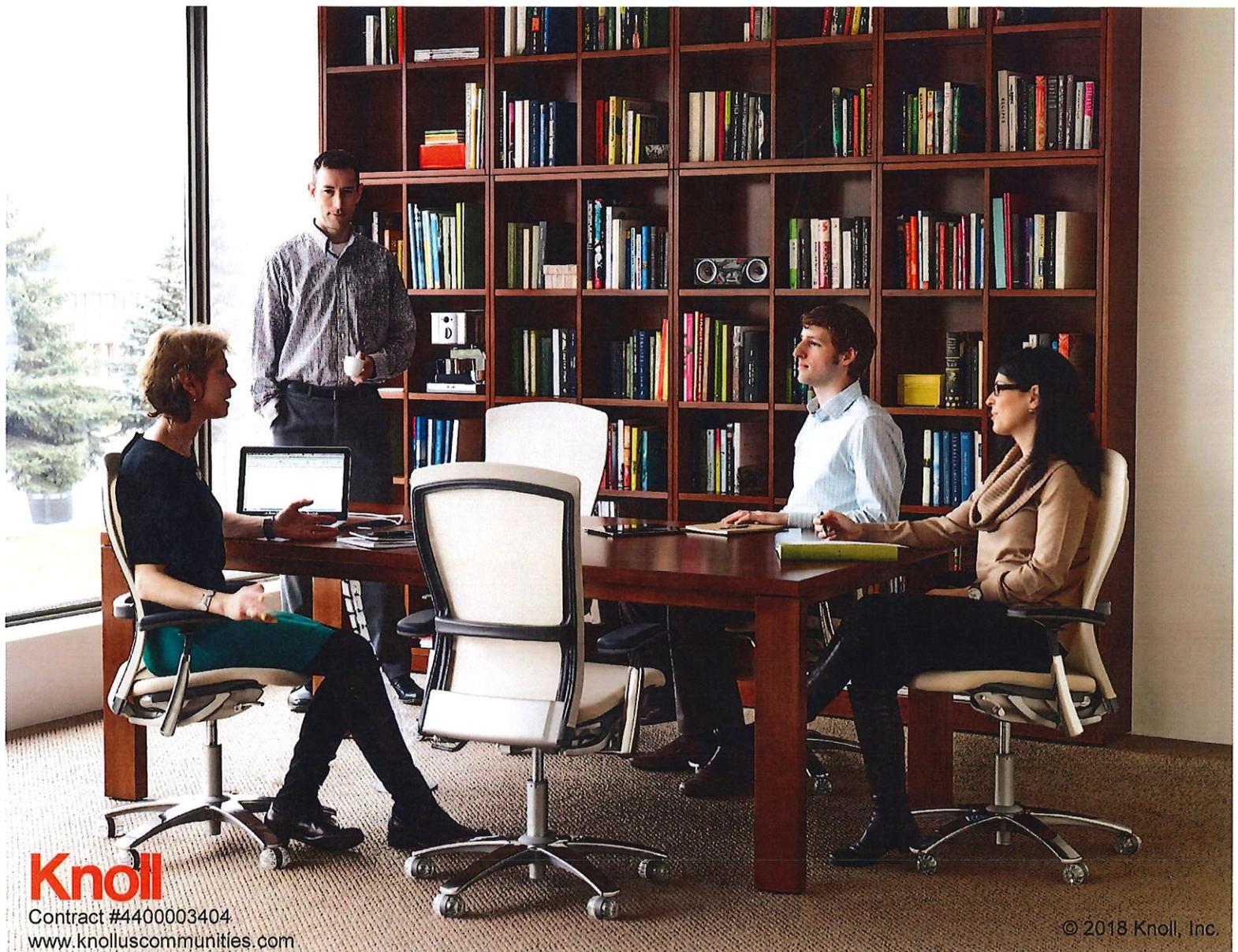
- Charlotte Mecklenburg Police Department
- Fairfax County, VA Public Safety Department
- Seattle Police Department
- St. Louis Police Department

Staff requests approval of this resolution.

Knoll + OMNIA PARTNERS, Public Sector

Knoll takes great ideas to government, education and non-profits.

Public sector, public and private schools, and non-profit clients can take advantage of both a time and cost savings by purchasing furniture through the Fairfax County, VA contract, available through OMNIA Partners. This is a competitively solicited contract that offers the best overall value to any agency looking to purchase the highest quality sustainable products at an affordable cost.



Knoll

Contract #4400003404
www.knolluscommunities.com

© 2018 Knoll, Inc.

Knoll products complement the depth and breadth of any organization.

- + Knoll offers products for all of your furniture needs, including: Workstations and Collaborative Spaces, Private Offices, Training Areas, Public Spaces, Cafeterias and Lounges, Conference Rooms, and Storage options
- + Knoll products help promote proper ergonomics to accommodate the health and safety of your employees and others utilizing your facilities
- + Knoll's Clean Technology Manufacturing processes will help you create an environmentally responsible workplace

OMNIA Partners, Public Sector

OMNIA Partners, Public Sector is the nation's largest and most experienced cooperative purchasing organization dedicated to public sector procurement. Our immense purchasing power and world-class suppliers have produced a comprehensive portfolio of cooperative contracts and partnerships, making OMNIA Partners the most valued and trusted resource for organizations nationwide.

Why use OMNIA Partners?

- + Competitively solicited contracts by a lead public agency
- + Best government pricing
- + No cost to participate
- + Non-exclusive contracts
- + Over 50,000 participating agencies

Who can use OMNIA Partners?

- + Cities
- + Schools
- + Non-profits
- + Towns
- + Colleges
- + States
- + Counties
- + Universities
- + Boroughs
- + Villages
- + Special Districts

Contact: **Wayne McDorman**
Director of Government Sales
Knoll Inc.
1050 K Street NW, 2nd Floor
Washington, DC 20001
Office: 202-973-0434
Cell: 703-501-4855
wmcorman@knoll.com
omniapartners@knoll.com

Knoll Contract #4400003404

This contract is the result of a competitive public solicitation by Fairfax County, Virginia on behalf of all local governments, and made available for use by other government entities. All solicitation requirements have been satisfied, saving you time and money. This solicitation was highly competitive, with over 300 invitations sent out and 22 responses submitted. The RFP can be viewed at Knoll's website:

www.knollomniapartners.com

Products and Pricing

- + All Knoll products are available
- + The U.S. Communities Contract guarantees the best pricing available – regardless of quantity
- + Dealer services such as design, project management and installation are offered at established rates.



www.omnipartners.com/publicsector
www.omnipartners.com/publicsector/knoll-inc