

**RESOLUTION 16-416**

**TO APPROVE LAND ACQUISITION PURCHASE FOR TRACT 125  
OF THE DUPLEX ROAD WIDENING PROJECT**

**WHEREAS**, the City of Spring Hill is in the process of widening Duplex Road;  
and

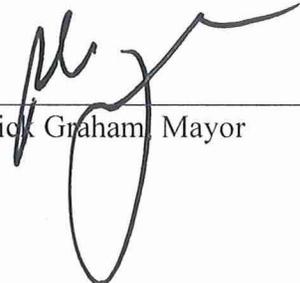
**WHEREAS**, in order to complete the project, the City must acquire land in the  
form of right-of-ways and easements from property owners along Duplex Road; and

**WHEREAS**, the City is working with Tennessee Department of Transportation  
on this project, known as State Project Number 60LPLM-F2-019 and Federal Project  
Number STP-M-247(9); and

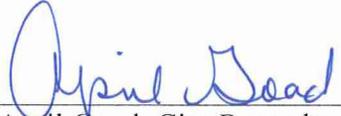
**WHEREAS**, the cost of the acquisition will be \$6,600.00 to the tract owner  
(Cassandra J. & Michael Self) and \$500.00 to the closing agent (Southeast Title of  
Tennessee, Inc.) for closing costs.

**NOW THEREFORE, BE IT RESOLVED**, that the City of Spring Hill, Board  
of Mayor and Aldermen authorizes a total land acquisition purchase in the amount of  
\$7,100.00 to Southeast Title of Tennessee, Inc., 40 Middleton Street, Nashville, TN  
37210 for Tract number 125 of the Duplex Road widening project.

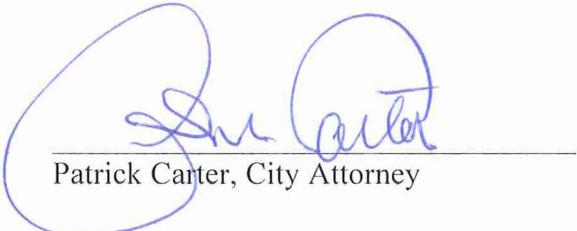
Passed and adopted this 7<sup>th</sup> day of March, 2016.

  
\_\_\_\_\_  
Rick Graham, Mayor

ATTEST:

  
\_\_\_\_\_  
April Goad, City Recorder

LEGAL FORM APPROVED:

  
\_\_\_\_\_  
Patrick Carter, City Attorney

**REVISED**  
**CITY OF SPRING HILL**  
**TENNESSEE**  
**Agreement of Sale**

STATE PROJ. NO: 60LPLM-F2-019 COUNTY/S WILLIAMSON  
FED PROJ. NO: STP-M-247(9) TRACT #: 125  
PIN #: 103169.00 NEGOTIATOR: Debra Rhemann DATE PRINTED: 2/13/16  
OWNERS: CASSANDRA J. and MICHAEL SELF

This agreement entered into on 2/13/16  
Date  
between CASSANDRA J. and MICHAEL SELF  
Seller Names

herein after called Seller and the Department of Transportation hereinafter called Department shall continue for a period of 90 days under the terms and conditions listed below. This Agreement embodies all considerations agreed to between the Seller and the Department.

- A. The Seller hereby offers and agrees to convey to the Department all interest in the lands identified as TRACT 125 on the right-of-way plan for the above referenced project upon the Department tendering the purchase price of \$6,600.00, said tract being further described on the attached legal description
- B. The Department agrees to pay for the expenses of title examination, preparation of instrument of conveyance and recording of deed. The Department will reimburse the Seller for expenses incident to the transfer of the property to the Department. Real Estate Taxes will be prorated.

The following terms and condition will also apply unless otherwise indicated:

- C.  Retention of Improvements  Does not Retain Improvements  Not applicable  
Seller agrees to retain improvements under the terms and conditions stated in ROW Form-32A attached to this document and made a part of this Agreement of Sale.
- D.  Utility Adjustment  Not Applicable  
The Seller agrees to make at his expense the below listed repair, relocation or adjustment of utilities owned by him. The purchase price offered includes \$ N/A to compensate the owner for his expenses.
- E. Other:  
**The additional payment for damages is for temporary fencing which will be the responsibility of the property owner to place on his/her property during the time of construction and have removed once construction is complete.**
- F. The Seller states in the following space the name of any Lessee of any part of the property to be conveyed and the name of any other parties having any interest of any kind in said property;  
\_\_\_\_\_  
\_\_\_\_\_
- G. The seller agrees to comply with the requirements of the Statewide Storm Water Management Plan and understands that mitigation costs due to non-compliance are the responsibility of the seller.

<u>2/13/16</u> Date	<u>Michael Self</u> Signature of Seller	_____	_____
<u>2/13/16</u> Date	<u>Cassandra J. Self</u> Signature of Seller	_____	_____
_____	_____	_____	_____

AMENDED

**CITY OF SPRING HILL  
APPROVED OFFER - BASIS, SUMMARY & AUTHORIZATION**

(THIS FORM MAY BE USED FOR STAFF NPP)

(2)STATE PROJECT NO: 60LPLM-F2-019 (3)FEDERAL PROJECT NO: STP-M-247(9)

(4)PROJECT ID NUMBER: (5)TRACT NUMBER: 125

(6)PROPERTY OWNERSHIP: Cassandra J. & Michael Self

(7)COUNTY: Williamson (8)MAP/PARCEL NUMBER: 167M-E-001.00

(9)APPRAISER: Randy Button, MAI, SRA, AI-GRS (CG#03)

(10)APPRAISER CONCLUSION OF TOTAL AMOUNT DUE OWNER: \$5,050

(11)EFFECTIVE DATE OF VALUATION: 12/16/14 (12)APPRAISAL TYPE (FORMAL, FPA, or NPP): FPA

**ACQUISITION AREAS & APPROVED COMPENSATIONS**

INTERESTS ACQUIRED	ACQ. AREAS		COMPENSATIONS	(13)ALTERNATE OFFER	
	AREA	ACS/SF	(Rounded)	Partial-Acquisition Remainder Declared Uneconomic Remnant	N/A
(14)FEE-SIMPLE	756	SF	\$2,250 (R)		
(15)PERM. DRNGE. ESM'T.					
(16)SLOPE ESM'T.	452	SF	\$800		
(17)AIR RIGHTS					
(18)TEMP. CONST. ESM'T.	1,081	SF	\$975 (R)		
(19)LNDOWNR IMPRVMTS.			\$950		
TOTL ACQUISITIONS			\$4,975		
(20)DAMAGES			\$1,625		
(21)SPECIAL BENEFITS					
NET DAMAGES					
(22)UTILITY ADJUSTMENT					
TOTL LNDOWNR COMP.			\$6,600		
(23)TENANT IMPRVMTS.					
<b>TOTAL TRACT COMPENSATION</b>			<b>\$6,600</b>		

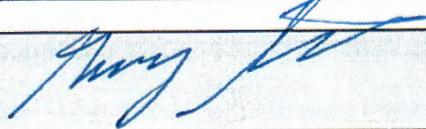
**(24)COMMENTS & EXPLANATIONS AS NECESSARY**

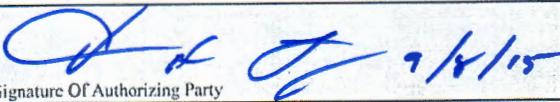
Any difference due to rounding. According to the appraiser the 3-rail PVC fencing in the acquisition area was originally constructed by the developer of the neighborhood. A section of this fencing is located on the subject tract. This subdivision does not have an active homeowners association and maintenance of this fencing is the responsibility of the property owners. It is assumed it is appropriate to pay the landowner for this item. Please note the reviewer recommends a more in-depth title investigation and/or a legal opinion to accurately assess this situation. The title report provided does not clarify or reference this particular item.

Temporary fencing will be included by the reviewer. Temporary fencing will be provided during the construction easement. Four foot high chain-link fencing with top rail will be estimated. A survey was conducted of local fencing contractors within the area of the project. Several estimates were obtained and reviewed. One estimate will be utilized, which was the best documented estimate by the provider. Also, the provider seemed to be knowledgeable and experienced with this type of fencing. This estimate was in the mid-range of the estimates collected. This estimate includes an amount to remove the fencing at the end of the construction easement. And an amount for management and coordination. It is estimated that there are 116 linear feet that require temporary fencing. See below.

116 linear feet @ \$13.12 per S.F. = \$1,525 (R)

OFFER PREPARED BY: Gary Standifer, MAI, CCIM DATE: 9/4/2015

SIGNATURE OF PREPARER: 

AGENCY AUTHORIZATION BY:   
Date & Signature Of Authorizing Party 9/18/15

**TENNESSEE DEPARTMENT OF TRANSPORTATION  
REAL PROPERTY EMINENT DOMAIN  
APPRAISAL REVIEW REPORT  
(RIGHT OF WAY ACQUISITION)**

This appraisal review has been conducted in accordance with the Scope of Work Rule and Standard 3 of the *Uniform Standards of Professional Appraisal Practice*, as promulgated by the Appraisal Foundation. This review and this review report are intended to adhere to the Standard 3 in effect as of the date of this review was prepared. The appraisal and appraisal report have been considered in light of the Standards 1 & 2 in effect as of the date the appraisal was prepared - not necessarily the effective date of valuation.

The purpose of this technical review is to develop an opinion as to the compliance of the appraisal report identified herein to the *Uniform Standards of Professional Appraisal Practice*, the *Uniform Relocation Assistance & Real Property Acquisition Act*, and the Tennessee Department of Transportation's *Guidelines for Appraisers*; and further develop opinions as to the completeness, accuracy, adequacy, relevance, reasonableness, and appropriateness of opinions presented in the appraisal report as advice to the acquiring agency in its development of a market value offer to the property owner. This review is conducted for the Tennessee Department of Transportation and is the intended user.

**City of Spring Hill**

All estimates of value prepared for agency acquisitions shall be based on "market value" - as defined and set forth in the Tennessee Pattern Jury Instructions to wit: "the amount of money which a purchaser, willing but under no compulsion to buy, would pay, and which a seller, willing but under no compulsion to sell, would accept, taking into consideration all the legitimate uses to which the property was adaptable and might in reason be applied." Compensations are in compliance with the Tennessee State Rule.

**Section (A) Identification & Base Data:**

(1) State Project Number: 60LPLM-F2-019 (2) County: Williamson (3) Tract No.: 125  
 Federal: STP-M-247(9)  
 Pin: 103169.00

(4) Owner(s) of Record: Cassandra J. & Michael Self  
2900 Hearthside Drive, Spring Hill, TN 37174

(5) Address/Location of Property Appraised: 2900 Hearthside Drive, Spring Hill, Williamson County, TN.

(6) Effective Date of the Appraisal: 12-16-14

(7) Date of the Report: 3-25-15

(8) Type of Appraisal:  Formal : (9) Type of Acquisition:  Total  
 :  
 Formal Part-Affected :  Partial

(10) Type of Report Prepared: : (11) Appraisal & Review Were Based On:  
 :  
 Appraisal Report :  Original Plans (Assumed)  
 :  
 Restricted Appraisal Report :  Plan Revision Dated: \_\_\_\_\_

(12) Author(s) of Appraisal Report: Randy Button, MAI, SRA, AI-GRS (CG#03)

(13) Effective Date of Appraisal Review: 3-30-2015

(14) Appraisal Review Conducted By: Gary R. Standifer, MAI, CCIM  
STANDIFER & ASSOCIATES, INC.

(15) Ownership Position & Interest Appraised: (Unless indicated herein to the contrary, the appraisal is of a 100% ownership position in fee simple. (Confirm 100% or state the specifics otherwise.))

**Ownership Position & Interest Appraised is Fee Simple according to Appraisal Report, Right-of-Way Plans and Title Report.**

(16) Scope of Work in the Performance of this Review: (Review must comply with all elements and requirements of the Scope of Work Rule and Standard 3 of USPAP, and must include field inspection (at least an exterior inspection of the subject property and all comparable data relied on in the appraisal report.)) **Development of an independent estimate of value is not a part of this review assignment.**

Upon receipt of the appraisal report, all comparable sales were visually inspected from the public right of way and confirmed using available data services (CRS data and actual courthouse records). Additionally, narrative descriptions (in the Market Data Brochure) of the subject neighborhood/market area were reviewed for accuracy. A field review of the subject property was conducted to verify the descriptions in the appraisal report and to more closely inspect the areas being directly affected by the proposed acquisition. Analyses and conclusions contained within the appraisal report were also reviewed as to their applicability to the subject property, the area being acquired, and to the impact, if any, on the remainder property. Additionally, a search was conducted using the information services noted above to see if any comparable sales had been overlooked by the appraiser. Additionally, listings on the project and in the general area were collected and inspected. The plans and cross sections were obtained from the City of Spring Hill. These plans have been reviewed and compared to the plans and cross sections included and/or referenced in Mr. Button's appraisal report. It is assumed the plans provided by the City of Spring Hill are the most current plans available as of the date of this appraisal review. Having reviewed the appraisal report and available data, this review report has been completed by the review appraiser.

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**Section (B): Property Attributes:**

(1) Total Tract Size as Taken From the Acquisition Table: .350 Acres (s)

(2) Does the Appraisal Identify One or More "Larger Parcels" That Differ in Total Size From the Acquisition Table? (If "Yes," what is it and is it justified?)(Explain)(Describe Land)

**No.**

(3) List/Identify Affected Improvements (If appraisal is "Formal," then all improvements must have been described in the appraisal report and must be listed here. If the appraisal is "Formal Part-Affected," then only those affected improvements should have been described in the appraisal report and listed here.) Listing by Improvement Number & Structure Type is adequate here.)

- |                                     |                       |
|-------------------------------------|-----------------------|
| 1- <u>PVC Fencing</u>               | 2- <u>Landscaping</u> |
| 3- <u>Pet Fencing (underground)</u> | 4- _____              |
| 5- _____                            | 6- _____              |
| 7- _____                            | 8- _____              |
| 9- _____                            | 10- _____             |
| 11- _____                           | 12- _____             |
| 13- _____                           | 14- _____             |
| 15- _____                           | 16- _____             |

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**Section (C) Valuation Approaches Processed and Reconciled "Before Value" Estimates**

Approaches Utilized:       Cost                       Sales Comparison                       Income

Reconciled Value Estimates (Total Tract or Larger Parcel(s)):

Land:	<u>\$45,000</u>
Improvements:	<u>\$ 950</u>
Total:	<u>\$45,950</u>

Comments:      **FPA - Assignment**



## Section (G) Review Comments

**“Before” & “After” Valuation (include Comments for “NO” Responses to Questions 1 - 7 & “YES” Response to Question 8).**

(1) Are the conclusions of highest and best use (before & after) reasonable and adequately supported?

**Conclusions of highest and best use in the before and after situations appear reasonable and adequately supported. FPA - Assignment.**

(2) Are the valuation methodologies (before & after) appropriate?

**Valuation methodologies used by the appraiser in the before and after situations are adequate. FPA - Assignment.**

(3) Are the data employed relevant & adequate to the (before & after) appraisal problems?

**Data employed by the appraiser appears to be relevant and adequate to the before and after situations appraisal problem. FPA - Assignment.**

(4) Are the valuation techniques (before & after) appropriate and properly applied?

**The valuation techniques in the before and after situations were adequate. FPA - Assignment.**

(5) Are the analyses, opinions, and conclusions (before & after) appropriate and reasonable?

**Analyses, opinions and conclusions in the before and after situations appear appropriate. FPA - Assignment.**

(6) Is the report sufficiently complete to allow proper review, and is the scope of the appraisal assignment broad enough to allow the appraiser to fully consider the property and proposed acquisitions?

**The submitted FPA report is sufficiently complete to allow proper review. The scope of this assignment is broad enough to allow the appraiser to fully consider the property as appraised and the proposed acquisition.**

(7) Is the appraisal report under review generally compliant with *USPAP*, the *Uniform Act*, and TDOT's *Guidelines for Appraisers*?

**The submitted appraisal report appears to be generally compliant with USPAP, the Uniform Act, and TDOT's Guidelines for Appraisers. Please note this was an FPA - Assignment.**

(8) Do the general and special “Limiting Conditions and Assumptions” outlined in the appraisal report limit the valuation to the extent that the report cannot be relied on for the stated use?

**The general and special “Contingent and Limiting Conditions” in the submitted appraisal report do not limit the appraiser's valuation of the subject property. FPA - Assignment.**



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## Section (H) Certification

I certify to the best of my knowledge and belief:

The statements of fact contained in this report are true and correct.

The reported analyses, opinions and conclusions are limited only by the reported assumptions and limiting conditions and are my personal, impartial, and unbiased professional analyses, opinions and conclusions.

I have no present or prospective interest in the property that is the subject of the work under review and no personal interest with respect to the parties involved.

I have performed no services, as an appraiser or in any other capacity, regarding the property that is the subject of the work under review within the three-year period immediately preceding acceptance of this assignment.

I have no bias with respect to the property that is the subject of the work under review or to the parties involved with this assignment.

My engagement in this assignment was not contingent upon developing or reporting predetermined results.

My compensation is not contingent on an action or event resulting from the analyses, opinions, or conclusions in this review or from its use.

My compensation for completing this assignment is not contingent upon the development or reporting of predetermined assignment results or assignment results that favors the cause of the client, the attainment of a stipulated result, or the occurrence of a subsequent event directly related to the intended use of this appraisal review.

My analyses, opinions and conclusions were developed and this review report was prepared in conformity with the *Uniform Standards of Professional Appraisal Practice* (USPAP). In addition, my analyses, opinions and conclusions were developed and this report has been prepared in conformity with the requirements of the *Code of Professional Ethics* and the *Standards of Professional Practice of the Appraisal Institute*.

I did personally inspect the exterior of the subject property of the work under review.

No one provided significant appraisal or appraisal review assistance to the person signing this certification.

The use of this report is subject to the requirements of the Appraisal Institute relating to review by its duly authorized representatives.

As of the date of this report, Gary R. Standifer has completed the continuing education program of the Appraisal Institute.



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Appraisal Review Consultant(s)  
**Gary R. Standifer, MAI, CCIM**

Consultant                       Staff

3-30-2015  
Date of Appraisal Review Report

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## Section (I) Limiting Conditions & Assumptions

This appraisal review report has been made with the following general limiting conditions and assumptions:

- (1) Unless stated herein to the contrary, it is specifically assumed that the author of the appraisal report under review made the required contact with the property owner, and conducted the appropriate inspections and investigations.
- (2) Unless stated herein to the contrary, it is specifically assumed that the right-of-way plans upon which the appraisal was based are accurate.
- (3) Unless stated herein to the contrary, it is specifically assumed that all property (land & improvement) descriptions are accurate.
- (4) Unless stated herein to the contrary, no additional research was conducted by the review appraiser.
- (5) Unless stated herein to the contrary, all specific and general limiting conditions and assumptions outlined in the appraisal report submitted for review are adopted herein.

## APPRAISAL REPORT CITY OF SPRING HILL, TENNESSEE

THE PURPOSE OF THIS APPRAISAL IS TO ESTIMATE THE FAIR MARKET VALUE FOR HIGHWAY RIGHT-OF-WAY PURPOSES

**1. Name, Address & Telephone Numbers:**

**(A) Owner:** Cassandra J. & Michael Self  
2900 Hearthside Drive  
Spring Hill, TN 37174

**(B) Tenant:** Owner Occupant  
615-94-2667

**(C) Address and/or location of subject:** 2900 Hearthside Drive, Spring Hill, Williamson County, TN

**2. Detail description of entire tract:**

The subject site is a irregular shaped site with +/- 110 rear feet fronting the south side of Duplex Road and a depth of 147.89 feet, containing 0.350 acres or 15,246 SF. The property is level. The site is improved: Improvement 1 is a 3-rail PVC fence; Improvement 2 is a medium maple tree; Improvement 3 is an invisible pet fencing; and Improvement 4 is a single unit residential dwelling that is not impacted by the proposed road project.

**3. (A) Tax Map and Parcel No.** 167M-E-001.00 **(B) Is Subject in a FEMA Flood Hazard Area? Yes**  **No**   
If yes, Show FEMA Map/Zone No. \_\_\_\_\_

**4. Interest Acq.:** Fee  **Drainage Easement**  **Construction Easement**  **Slope Easement**  **Other:** \_\_\_\_\_

**5. Acquisition:** Total  **Partial**

**6. Type of Appraisal:** Formal  **Formal Part Affected**

**Intended Use of Report** – This “Formal Part-Affected” appraisal of a 100% ownership position is intended for the sole purpose of assisting the City of Spring Hill, Tennessee in the acquisition of land for right-of-way purposes. This appraisal pursuit excludes those property elements (land and/or improvements) that are not essential considerations to the valuation solution.

This is an appraisal report, which is intended to comply with Standard Rule 2-2(a). As such, it presents only summary discussions of the data, reasoning and analysis that were used in the appraisal process. Supporting documentation that is not provided within the report is retained in the appraiser’s work file or can be obtained from the Market Data Brochure. The depth of discussion contained in this report is specific to the needs of the client.

**7. Detail Description of land acquired:**

**BEGINNING** at a point on the south existing right of way line of S.R. 247 (Duplex Road) and being a common corner with Krista and Jason Phillips (D.B. 4280 PG. 775) and being located 24.46 feet right of centerline station 97+63.87; thence with the existing right of way line the following two calls: North 89 deg. 34 min. 52 sec. East for a distance of 84.90 feet to a point; thence with a curve having a radius of 25.00 feet, an arc length of 20.63 feet and a chord bearing of South 67 deg. 01 min. 06 sec. East for a distance of 20.05 feet to a point on the south proposed right of way line of S.R. 247 (Duplex Road); thence with the proposed right of way line South 89 deg. 49 min. 00 sec. West for a distance of 103.34 feet to a point on the common line with Phillips; thence with the common line North 00 deg. 06 min. 40 sec. West for a distance of 7.54 feet to the Point of **BEGINNING**.

Containing 756 square feet, more or less.

**Slope Easement**

The ROW plans call for a slope easement on the subject site along the south side of the proposed right-of-way. This strip of land has a maximum width of 5 feet and a minimum width of 3 feet, and contains 452 sq. ft., more or less.

**8. Sales of Subject:** (Show all recorded sales of subject in past 5 years; show last sale of subject if no sale in past 5 years.)

Sale Date	Grantor	Grantee	Book Page	Verified Consideration	How Sale Amount Verified
10/1/2007	Thomas A Goodhart	Cassandra J. and Michael Self	4394/16	\$160,000	Public Affidavit
Existing Use	Zoning	Utilities Available	Off Site Improvements		Area Lot or Acreage
Residential	R2	Water, Sewer, Electric, Gas, Tele.	Paved Street and Curb		0.350 Acres or 15,246 SF

State Project No. 60LPLM-F2-019 County Maury and Williamson Tract No. 125  
Federal Project No. STP-M-247 (9) Name of Appraiser Randy Button, MAI, SRA, AI-GRS (CG#03)

## ADDITIONAL COMMENTS

### 7. Detailed description of land acquired: Continued from preceding page.....

#### Construction Easement

The plans also call for a construction easement containing 1,081 SF, in effect renting this portion for 3 years (length of construction). The construction easement is an approximate 10 foot wide strip of land running parallel with the right-of-way or slope easement and providing silt control or work space for the road contractors.

### 9. Highest and Best Use: *Before Acquisition*(If different from existing make explanation supporting same.)

In order to estimate an opinion of value for the subject property I needed to determine the highest and best use or "the reasonably probable use of property that results in the highest value" (definition of *highest and best use* in The Appraisal of Real Estate, 14<sup>th</sup> ed. Chicago: Appraisal Institute 2013, page 332).

The larger parcel issue is the first step in condemnation valuation. Larger parcel includes three considerations: unity of ownership, contiguity, and unity of use. Larger Parcel is an assemblage issue and not a highest and best use analysis. I feel the Larger Parcel is Tract 125 in its entirety.

Considering subject as a Larger Parcel, it is important to identify the conditions that are "reasonably probable" including what is (1) legally permissible on the site, (2) physically possible, and (3) financially feasible. In testing the economic productivity of the site I was able to identify what is (4) maximally productive, and therefore the highest and best use.

(1) Looking at the subject property prior to the proposed acquisition, I found the site to be zoned Medium Density Residential (R2). R2 Districts allow for single-unit residential dwellings with good access to public utilities and facilities. Buildable sites must have a minimum lot area of 10,000 square feet. Restrictions for the Candlewood Subdivision were recorded as "Declarations of Covenants, Conditions and Restrictions for Buckner Crossing Subdivision" in Williamson County, Tennessee Record Book 1489, Page 994-160 (and were later amended in Book 2336, Page 337). These subdivision restrictions originally required a minimum gross living area of 1,250 square feet and a two-car garage. This requirement was the subject of the corrected amendment referenced above). R2 zoning allows a maximum total building area of 35% of the site size. The subdivision restrictions also preclude any multi-family uses. Additionally, no private restrictions, historic controls, or environmental regulations were found to preclude what is permissible under the existing zoning classification. The Spring Hill Comprehensive Plan (June 2011) suggest a Suburban Neighborhood Use for the site. Therefore, I believe reclassification of the site into a classification inconsistent with the current zoning designation is not probable.

(2) Considering the physically possible land attributes, I found that the site had +/- 110 LF of existing frontage with a depth of approximately 147.89LF. The site was considered to be level and suitable for residential development. The site also has public water, sewer, gas, electric, and telephone utilities in place and is not located in the flood zone according to FEMA flood maps making a residential use physically possible.

(3) In determining uses for the site that meet both the legally permissible and physically possible criteria, I narrowed the potential uses that would be financially feasible. Considering the zoning and subdivision restrictions for the development of only single unit residential dwellings, low number of days on the market, and the volume of construction of single unit residential dwellings, I believe the development of a single unit residential unit would appear to be a viable and attractive use for the land. Considering the fact that the neighborhood itself is fully developed, a residential use development on the site (if vacant) is considered appealing to a developer. Therefore, I believe that a residential use for the land provides the highest land value commensurate with the development cost associated with the market's acceptance of risk. The total area for the site was 15,246 SF which would allow for the development of a residential dwelling with a minimum of 1,250 square feet (to conform to neighborhood standards) and a maximum of 5,399 square feet. I believe the most appealing uses for the site, considering its access and visibility, is for the site to be developed with a residential use.

(4) Considering the subject site's location and legal constraints, its only practical use is for the land to be developed with a residential use. Considering the preceding factors, it is concluded that the *highest and best use* of the subject site, as if vacant, is for the land to be developed with a single unit residential dwelling.

#### *Highest and Best Use As-Improved:*

The subject property is currently improved with a single-unit residential dwelling that appeared in good condition. After considering the possible alternative uses for the existing facility, I am of the opinion that the existing single unit residential dwelling represents the highest and best use to the land and improvements.

This Appraisal Is Based On Original Plans	X	Or Plan Revision		Dated: March 1, 2013
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### OTHER IMPROVEMENTS

11.

Structure No.	<u>1</u>	No. Stories	<u>N/A</u>	Age	<u>7 EA</u>	Function	<u>Fencing</u>
Construction	<u>PVC</u>	Condition	<u>Average</u>	Linear Ft.	<u>85</u>		
Reproduction Cost	<u>\$1,105</u>	Depreciation	<u>\$519</u>	Indicated Value \$	<u>600 [R]</u>		

**OTHER COMMENTS AND EXPLANATION OF REPRODUCTION COST AND DEPRECIATION:**  
 Improvement 1 is a 80 LF portion of 3-rail PVC fencing located on the subject tract. The improvement was originally constructed by the subdivision developers. The subdivision does not have an active homeowners association and the maintenance of the fencing is the responsibility of the property owners. I reviewed the restrictive covenants (Book 1489/Page 994) and found no mention of the improvement or who was intended to maintain improvements. Therefore, the value of the portion of the improvement that was located on the subject tract was calculated using an estimate obtained from Franklin Fence and Deck. A 3-rail PVC fence is estimated to have an economic life of 15 years.

$$\$13.00 \text{ LF} \times 85 \text{ LF} = \$1,105 - \$519 (\$1,105 \times 47\% \text{ depreciation} = \$519) = \$ 586 = \mathbf{\$600 \text{ rounded}}$$

The fencing is decorative. Therefore, no cost-to-cure was applied.

Structure No.	<u>2</u>	No. Stories	<u>N/A</u>	Age	<u>N/A</u>	Function	<u>Landscaping</u>
Construction	<u>Maple</u>	Condition	<u>Medium</u>	Sq. Ft. Area	<u>N/A</u>		
Reproduction Cost	<u>\$120</u>	Depreciation	<u>N/A</u>	Indicated Value \$	<u>150 [R]</u>		

**OTHER COMMENTS AND EXPLANATION OF REPRODUCTION COST AND DEPRECIATION:**  
 According to estimates obtained from Bates Nursery (Nashville, TN) the estimated replacement cost of a typical maple tree was \$120/each. This figure was applied to this improvement and was rounded up to \$150.

Structure No.	<u>3</u>	No. Stories	<u>N/A</u>	Age	<u>6 years</u>	Function	<u>Pet Fence</u>
Construction	<u>Underground Wire</u>	Condition	<u>Average</u>	Linear Ft.	<u>110</u>		
Reproduction Cost	<u>\$260</u>	Depreciation	<u>\$66</u>	Indicated Value \$	<u>\$200 [R]</u>		

**OTHER COMMENTS AND EXPLANATION OF REPRODUCTION COST AND DEPRECIATION:**  
 According to Bob Moody of Invisible Fence of Nashville (615-292-2900) the cost to come and splice an existing invisible fence is approximately \$1.50/LF plus a \$95 set-up fee and had an economic life of 15 years. The subject fencing was installed by the property owner was run through PVC pipe before being buried. This estimate assumes the fencing was typical, as included in the Invisible Fence of Nashville estimate. This is because the replacement cost assumes the fencing would be professionally replaced. The estimate for this improvement was calculated as follows:

$$\$1.50/\text{LF} \times 110 \text{ LF} = \$165 - \$66 \text{ depreciation} (\$165 \text{ new} \times 40\% \text{ depreciation} = \$66) = \$99 = \$100 \text{ Rounded}$$

$$\$100 \text{ Invisible Fencing} + \$95 \text{ Set Up fee} = \$195 = \mathbf{\$200 \text{ Rounded}}$$

Cost-to-cure: Improvement 3 has 50 LF of invisible fencing located in the right-of-way that will be impacted by the widening of the entrance of Candlewick Drive. In accordance with the Tennessee Department of Transportation fence policy, this portion of fencing will be accounted for in a cost-to-cure (see Item 24). No additional fees are applicable. The value of this portion of fencing is calculated as follows: 50 LF x \$1.50/LF = \$75

**Summary of Indicated Values** **\$ 950**

State Project No.	<u>60LPLM-F2-019</u>	County	<u>Maury and Williamson</u>	Tract No.	<u>125</u>
Federal Project No.	<u>STP-M-247 (9)</u>	Name of Appraiser	<u>Randy Button, MAI, SRA, AI-GRS (CG#03)</u>		

## SALES COMPARISON APPROACH

### 14. LAND VALUE ANALYSIS

#### (A) ANALYSIS OF COMPARABILITY (Insert Comp. Sale No's. from Brochure or Attachments)

Inspection Date: 12/16/2014		SALE NO. <u>RL-4</u>		SALE NO. <u>RL-8</u>		SALE NO. <u>RL-15</u>	
CASH EQUIVALENT Sales Price		\$54,000		\$42,500		\$36,500	
Date of Sale	# of Periods	3/27/2013	21	5/7/2014	7	4/18/2014	8
% Per Period	Time Adjustment	0.38%	\$4,302	0.38%	\$1,200	0.38%	\$1,119
Sales Price Adjusted for Time		\$58,302		\$43,700		\$37,619	
Proximity to Subject							
Unit Value Land Per Lot:		\$58,302		\$43,700		\$37,619	
Elements	SUBJECT	Descriptions	(+)(-) Adj.	Descriptions	(+)(-) Adj.	Descriptions	(+)(-) Adj.
Location	Candlewood	Dakota Pointe		Port Royal Estates		Royalton Woods	
Size	15,246 SF	10,322 SF		8,464 SF		11,763 SF	
Shape	Irregular	Irregular		Trapezoid		Irregular	
Site/View	Street	Street		Street		Street	
Topography	Sloping	Level		Rolling		Level	
Access	Average	Average		Average		Average	
Zoning	R-2	R-2		R-2/PUD		R-2	
Utilities Available	Water/Sewer Elec., Gas	Water/Sewer Elec., Gas		Water/Sewer Elec., Gas		Water/Sewer Elec., Gas	
Encumbrances Easements, Etc.	Typical	Typical		Typical		Typical	
Off-Site Improvements	Paved Curbed St.	Paved Streets Curb and Gutters		Paved Street, Curb, Sidewalk, Gutters		Paved Street, Curb, Sidewalk, Gutters	
On-Site Improvements	None	None		None		None	
Other:							
NET ADJUSTMENTS		+	\$0	+	\$0	+	\$0
ADJUSTED UNIT VALUE			\$58,302		\$43,700		\$37,619

INDICATED VALUE OF SUBJECT LAND FOUND ON FOLLOWING PAGE:

**Comments:**

The range of values per lot for the three sales used were from: \$ 37,619 to \$ 58,302 per Lot.

The mean value based upon the sales applied to this analysis is \$46,540/Lot. The most weight was given toward sale RL-8 with consideration given to the recent lot sales and active listings located in both Port Royal Estates and Laurels at Town Center

Based upon the available sales information the estimated per lot value is \$45,000/Lot for the entire subject site.

## ADDITIONAL COMMENTS

### 14. LAND VALUE ANALYSIS: (Continued from preceding page.....)

My research uncovered a number of vacant residential lot sales. The three sales applied in this analysis were located in three separate neighborhoods: Dakota Pointe, Port Royal Estates, and Royalton Woods. The three sales ranged in size from 8,464 SF to 11,763 SF, exhibiting a mean of 10,183 SF, which is similar to the subject tract, which was found to contain 15,246 SF. The three sales occurred between March 2013 and May 2014. Market data did not indicate higher tract values for larger lots in subdivisions considered comparable to the subject, including those used in this analysis.

The subject tract is located in the Candlewood Subdivision, which was developed around 1997. The lot sizes are typically around 10,500 SF though some are as large as 15,000 SF. The subdivision is fully developed with 1-story and 1-1/2 story homes. Finished homes built when the subdivision was originally developed have been selling in the \$180,000's. However, because the subject's subdivision is fully developed, no vacant residential lot sales were available. For that reason, my research focused on residential land sales that were near the subject site and in subdivisions where new homes are similar to the improvements within Candlewood.

Sale RL-4 is the oldest sale used in the analysis. This sale occurred in Dakota Pointe, which typically exhibits finished home sales between \$280,000 and \$350,000. This sale is located within Williamson County and has similar sized lots as the subject tract. Sale RL-4 also has frontage along Buckner Lane, a busy thoroughfare, giving it some similarity to the subject in terms of location along a main traffic artery within the city. Overall, the subject neighborhood is not considered to have the potential to support finished home values in the \$300,000 and up range at this time. Therefore, this sale is considered superior to the subject neighborhood.

RL-8 is located in a neighborhood that I believe to be similar to the subject. This sale is in Port Royal Estates which is located in a neighboring subdivision located south of the subject and is accessed from Port Royal Road. This subdivision is found in both Maury and Williamson Counties. Vacant land sales within the subdivision are selling at \$42,500 per residential lot in both counties. This was confirmed with the developer, Celebration Homes, LLC, who is actively developing lots within the Williamson County portion of the subdivision with finished homes ranging between \$230,000-\$265,000. This subdivision is located directly south of the subject and is considered significantly similar to the subject tract in terms of overall market appeal and development potential.

Sale RL-15 is located south of the Saturn Parkway, at the intersection of Port Royal Road and Kedron Road, in the Royalton Woods subdivision. This is a subdivision that began development prior to the recession. Lots are consistently selling for \$36,500 per residential lot and finished homes are selling in the \$250,000's. Larger homes built before 2007 sold near \$400,000 (at that time) and had lot values near \$56,000. Due to the inferior proximity to the subject tract and inferior linkage to the area amenities on Main Street/Columbia Pike and Port Royal Road, this sale is considered to represent the bottom of the acceptable value range for the subject tract.

My research suggest that newer homes within Spring Hill are selling for higher prices than the 15-20 year old homes within the Candlewood Subdivision. I believe that if a vacant lot were to be developed within the subject neighborhood the finished home values would be most similar to those presently occurring in the Port Royal Estate Subdivision. RL-8 sold for \$42,500/lot as did many other lots within this subdivision regardless of their location within Maury or Williamson County, suggesting the overall potential finished home value was the driving market force behind lot values. Similar lot values were also observed in the Reserve at Port Royal (\$45,000/lot) and the Laurels at Town Center (\$42,500/lot).

In conclusion, I feel the subject tract is most similar to the number of vacant residential lot sales and active listings occurring within Spring Hill for \$42,500 per developable lot. However, I believe the subject lot should have a slightly higher value due to its larger size and being a corner lot. Corner lots are typically more desirable. Additionally, lot values appear to go up based upon the finished value of the homes, as exhibited in Sale RL-4. The Royalton Woods subdivision is considered to have overall market appeal and is considered less similar to the subject in terms of location. However, Sale RL-15 is believed to illustrate the lowest value that could be expected of the subject tract.

As a result, I believe the subject tract should fall between the mean indication and Sale RL-15. The greatest support for values were exhibited in Sale RL-8 and the other sales and active listings within the Port Royal Estate and Laurels at Town Center. Therefore, I believe the most reasonable value for the subject lot, as of the date of my inspection, to be near \$45,000/Lot.

Subject Lot Value: \$45,000

Subject Square Foot Value: \$2.95/SF

(\$45,000 / 15,246 SF = \$2.95/SF)

**Note: The square foot value of the subject site will be applied in the following analysis because this reflects the unit measurement being applied to the acquisition areas.**

State Project No.	60LPLM-F2-019	County	Maury and Williamson	Tract No.	125
Federal Project No.	STP-M-247 (9)	Name of Appraiser	Randy Button, MAI, SRA, AI-GRS (CG#03)		

**CITY OF SPRING HILL, TENNESSEE**

**ITEM 17. EXPLANATION and/or BREAKDOWN OF LAND VALUES**

**(A) VALUATION OF LAND:**

LAND	<u>1 Lot</u>	S.F. <input type="checkbox"/>	F.F. <input type="checkbox"/>	Acre <input type="checkbox"/>	Lot <input checked="" type="checkbox"/>	@	<u>\$45,000</u>	(Average) Per Unit =	<u>\$45,000</u>
LAND		S.F. <input type="checkbox"/>	F.F. <input type="checkbox"/>	Acre <input type="checkbox"/>	Lot <input type="checkbox"/>	@		(Average) Per Unit =	<u>\$0</u>
LAND		S.F. <input type="checkbox"/>	F.F. <input type="checkbox"/>	Acre <input type="checkbox"/>	Lot <input type="checkbox"/>	@		(Average) Per Unit =	<u>\$0</u>
LAND		S.F. <input type="checkbox"/>	F.F. <input type="checkbox"/>	Acre <input type="checkbox"/>	Lot <input type="checkbox"/>	@		(Average) Per Unit =	<u>\$0</u>
								Total	<u>\$45,000</u>

REMARKS: The value indication for the subject land was rounded to \$45,000

**18. APPROACHES TO VALUE CONSIDERED:**

(A) Indicated Value of	<input type="checkbox"/> Entire Tract	<input checked="" type="checkbox"/> Part Affected	from SALES COMPARISON APPROACH	<u>\$45,000</u>
(B) Indicated Value of	<input type="checkbox"/> Entire Tract	<input type="checkbox"/> Part Affected	from COST APPROACH	<u>N/A</u>
(C) Indicated Value of	<input type="checkbox"/> Entire Tract	<input type="checkbox"/> Part Affected	from INCOME APPROACH	<u>N/A</u>

**RECONCILIATION:** (Which approaches were given most consideration?)(Single-point conclusion should be reasonably rounded)

For the purpose of valuing the subject property the Sales Comparison Approach was processed. The Income Capitalization Approach has been considered, however, it has not been processed within this report because most vacant residential land in the market is not leased. The land sales used in this analysis are recent, arm's-length transaction, considered to reflect the present market conditions for vacant residential lots in similar subdivisions with comparable finished home values. The value indication by the Sales Comparison Approach was \$45,000. In Item 11 of the report, there were three improvements calculated to have a value of \$950. The value of the improvements in Item 11 were added to the land value calculated in the Sales Comparison Approach for a combined value of \$45,950. Therefore, I estimate the value for the subject property and the effected improvements to be near \$45,950.

<b>19. FAIR MARKET VALUE</b>	of <input type="checkbox"/> Entire Tract	<input checked="" type="checkbox"/> Part Affected	<u>\$45,950</u>
<b>(A) TOTAL AMOUNT DUE OWNER</b>	if <input type="checkbox"/> Entire Tract	<input checked="" type="checkbox"/> Part Affected Acquired	<u>\$5,050</u>
<b>(B) AMOUNT ATTRIBUTABLE TO:</b>	Land	<u>\$45,000</u>	Improvements <u>\$950</u>

REMARKS: Value of Improvements: \$ 950

Improvement 1: \$ 600  
Improvement 2: \$ 150  
Improvement 3: \$ 200

### PARTIAL ACQUISITION

20.

**VALUE OF ENTIRE TRACT** ...*(Amount in Item 19 carried forward)*..... \$45,950

**AMOUNT DUE OWNER IF ONLY PART ACQUIRED (Detail breakdown)**

A. Land Acquired (Fee)	756	S.F.		Ac.		@	\$2.95	=	\$2,230
Land Acquired (Fee)		S.F.		Ac.		@	\$0.00	=	\$0
Drainage Easement		S.F.		Ac.		@	\$0.00	=	\$0
* Slopes Acquired	452	S.F.	X	Ac.		@	\$1.77	=	\$800
* Construction Easement	1,081	S.F.	X	Ac.		@	\$0.89	=	\$962
B. Improvements Acquired: <i>(Identify)</i> <u>Imp. #1: \$600; Imp. #2: \$150; Imp. #3: \$200</u>									
									\$950
C. Value of Part Acquired Land and Improvements (Sub-Total).....									\$4,942
D. Total Damages <i>(See Explanation, Breakdown and Support on Sheet 2A-9)</i> .....									\$100
E. Sum of A, B, and D.....									\$5,042
F. Benefits: <i>(Explain and deduct from D. Amount must not exceed incidental damages)</i> .....									\$0
G. TOTAL AMOUNT DUE OWNER; if only part is Acquired.....									\$5,042
TOTAL AMOUNT DUE OWNER (ROUNDED).....									\$5,050

**ITEM 21. VALUE OF REMAINDER**

*(See 2A-9 for Documentation of Remainder Value)*

**A. LAND REMAINDER**

					Amount Per Unit		Damages		Remaining Value	
					Before Value	After Value	%	\$		
Left Remainder		S.F.		Ac.		@			\$0	\$0
		S.F.		Ac.		@			\$0	\$0
Right Remainder	14,490	S.F.	X	Ac.		@	\$2.95	\$2.95	\$0	\$42,770
		S.F.		Ac.		@			\$0	\$0
		S.F.		Ac.		@			\$0	\$0

REMAINDER VALUE OF LAND.....	\$42,770
LESS AMOUNT PAID FOR EASEMENTS IN ITEM 20A (Above).....	\$1,762
LESS COST-TO-CURE (Line 20-D).....	\$100
TOTAL REMAINDER VALUE OF LAND.....	\$40,908

B. IMPROVEMENTS REMAINING	Before Value	Damages		Remaining Value
		%	\$	
REMAINDER VALUE OF IMPROVEMENTS.....				\$0
LESS FENCING ACQUIRED.....				\$0
TOTAL REMAINDER VALUE OF LAND AND IMPROVEMENTS.....				\$40,908
TOTAL REMAINDER VALUE OF LAND AND IMPROVEMENTS (ROUNDED).....				\$40,900

**REMARKS:**

\* 20A: The value of this slope easement has been estimated at +/- 60% of the fee value. The value of the construction easement has been estimated based on +/- 30% of the fee value. See Item 24 for further explanation.

**SUMMARY OF REMAINDER**

**APPRAISERS DESCRIPTION OF REMAINDER AND EXPLANATION OF DAMAGES OR BENEFITS**

(Supplement to Items 20 and 21, Pages 2A-8)

**23. HIGHEST AND BEST USE AFTER ACQUISITION:**

(1) Upon completion of the proposed road project, the subject site will still be zoned Medium Density Residential (R2) with nothing found to preclude what is permissible under the existing zoning classification. The Spring Hill Comprehensive Plan (adopted June 2011) suggest a Suburban Neighborhood Use for the site. Therefore, I believe reclassification of the site into a classification inconsistent with the existing classification is not probable.

(2) Considering the physically possible land attributes, I found the site post-construction to have +/- 110 rear LF of frontage with a depth of approximately 140.35 LF. The site was considered to be level and suitable for a single unit residential development. Post-construction, the site will be impacted by a slope easement running along the rear portion of the lot. The slope easement will be a cut on a 4:1 slope across the rear 3-5 feet of the tract. The slope itself will be greater on the northwest corner of the lot where the slope is the widest. The shape of the tract will remain unchanged post-construction. The site will have approximately 7.5 LF acquired across the northern property line. The subject's residential improvement will continue to be located on a lot greater than 10,000 square feet and will exceed rear set back requirements. Therefore, the proposed changes are not expected to change the site's overall utility of present use. The site also has public water, sewer, gas, electric, and telephone utilities in place and is not located in the flood zone according to FEMA flood maps, making a residential use physically possible.

(3) In determining uses for the site that meet both the legally permissible and physically possible criteria, I narrowed the potential uses that would be financially feasible. I believe a residential use for the land provides the highest land value commensurate with the development cost associated with the market's acceptance of risk. The total area for the site post-construction will be 14,490 SF, which is adequate for the development of a residential building.

(4) Considering the subject site's location and legal constraints, the only practical use is for the land to be developed with a residential use. Considering the preceding factors, it is concluded that the *highest and best use* of the subject site, as if vacant, is for the land to be developed with a single unit residential dwelling.

*Highest and Best Use As-Improved:*

The subject property is currently improved with a single unit residential dwelling that is in average condition. After considering the possible alternative uses for the existing facility, I am of the opinion that the existing single unit dwelling represents the present highest and best use of the site in the present "as is" condition.

**24. DESCRIBE REMAINDER (S):**

The remainder will have essentially the same shape and topography as before the acquisition. The remaining area of the tract following acquisition make the subject 95.0 % of the size of the tract before the acquisition. The permanent slope easement does not further reduce the size of the tract and is not considered to reduce the utility as the slope is located within the setback of the proposed property line.

Post-construction, the rear lot will continue to backup to Duplex Road. The new roadway will have two traffic lanes plus a center turning lane (12 feet wide/each), making the new roadway approximately 36 feet wide. The right-of-way will generally be located approximately 19 LF from the asphalt along the north side of the road (project left) and will have a 9 LF wide shared-use path. The right-of-way will be located approximately 12 LF from the asphalt along the south side of the road (project right) and will have a 5 LF wide sidewalk. Each side of the road will have a concrete curb and gutter system which will capture rainwater runoff and dispose of the water without causing issues to any existing or potential improvements. Slope easements along the entire project are not to exceed a 2:1 ratio.

The remainder will have a depth of 140.35 LF and the proposed right-of-way will be located approximately +/- 40 LF from the closest living wall of the subject's single unit residential dwelling. Present zoning for the subject property calls for a rear setback of 25 LF. Damages are not considered appropriate and are not applied to the remaining site or remaining improvements since the improvements are legally conforming.

As shown in the following chart, the new roadway will generally be slightly above grade in relation to the subject site. Post-construction the site will contain 14,490 SF and will be zoned R2 District, which allows for the development of a single unit residential dwelling on the remainder site. As described above and in Item 9 of this report, there is minimal demonstrated demand for the development of units, other than single unit dwellings.

**SUMMARY OF REMAINDER**

**24. DESCRIBE REMAINDER (S): (Continued.....)**

The following chart illustrates the elevation of the new roadway and grade of the slope easements.

Duplex Road Center Line Station	Fill (Cut) at Centerline (Feet)	Fill (Cut) at Right Shoulder (Feet)	Remarks
97+50.00	1	1	4:1 Slope
97+63.87 (Begin)	--	--	--
98+00.00	1	2	4:1 Slope
+/- 98+50.00 (End)	0	1	4:1 Slope
99+00.00	0	1	4:1 Slope

**Slope Easement:** A slope easement is a non-possessory acquired interest in land that provides the city the right to use a portion of the tract for the purpose of building up (fill) or removing land (cut) in order to establish the proper grade for a public right-of-way. This restrictive covenant is established for public use and runs with the land, thereby restricting the owner's bundle of rights. The proposed slope is on a 4:1 slope which is considered to be minimal in comparison to the tract topography. Therefore, I estimate the value of the slope easement and its impact on the site to be 60% of the before value of the land.

**Construction Easement:** On December 17, 2014, the Federal Reserve Prime Interest Rate yield was 3.25%. TDOT is required by statute to pay 2% in excess of the Federal Reserve Prime Interest Rate to a property owner on any award above that posted on the date of acquisition. The current [December 2014] TDOT rate is 5 ¼ %. I have used a 10% rate of return per year, for an estimated 3-year construction period, as the appropriate return on the land for use as a construction easement. This equals a rate of 30% over the assumed 3-year construction period.

**Cost-to-Cure:** The removal of the privacy fencing will also require the re-enclosure of the fencing post-construction. A 50 LF portion of the existing fencing is located outside of the property line and is located within the present right-of-way. It is the Tennessee Department of Transportation policy to close fences in like-kind if they are open by a right-of-way project. Therefore, the cost-to-cure for acquisition of the privacy fencing includes making the property owner's whole related to the present value of new fencing required to replace existing fencing plus a management and coordination cost associated with the effort required to re-enclose the fencing. Management and coordination costs are estimated as 20% of the total cost to replace the existing fencing. The following chart illustrates the cost-to-cure calculation. The cost-to-cure fencing (shown as damages below) includes the following:

Item	Estimate
Cost-to-Cure: Enclose Fencing 160 LF x \$1.50/SF = \$240	\$240
Add: Management and Coordination Cost (20% of total)	+\$48
<b>Total Cost-to-Cure (re-enclose fencing)</b>	<b>\$288</b>
Less: Payment for Improvement 1 in Item 11	-\$200
Remaining Cost-to-Cure Amount Due	\$88
<b>Total Due to Re-Enclose Fencing</b>	<b>\$100 [R]</b>

**Improvements Acquired:** This appraisal is a formal part affected report. The improvements impacted by the project were valued and improvements not impacted by the project were not valued. There were a total of three improvements impacted by the project: (1) 3-rail PVC fence; (2) maple tree; (3) invisible fencing. The calculations for these value estimates for these improvements are detailed in Item 11. The following chart illustrates the before and after values of each improvement:

	Before Value	Damages (%)	Remainder Value	Damages or Cost-to-Cure
Improvement 1	\$600	-	-	-
Improvement 2	\$150	-	-	-
Improvement 3	\$200	-	-	\$100
Land	\$45,000	-	\$40,908	-
<b>Total</b>	<b>\$45,950</b>	<b>-</b>	<b>\$40,900 [R]</b>	<b>\$100</b>

25. Amount of DAMAGE This Page To--2A-8, Item 20-D \_\_\_\_\_ \$100

(A) Amount of BENEFITS This Page To--2A-8, Item 20-F \_\_\_\_\_ \$0

### PHOTOGRAPHS

26.

An adequate number of photographs of all improvements acquired or damaged or of land showing and unusual features shall be included in each appraisal. **(Even though there are no unusual features that would affect the land value, a minimum of one photograph is required of vacant land.)** Each photograph shall be properly identified on the front or back with unalterable identification showing the following: PROJECT NUMBER, TRACT NUMBER, SUBJECT, and DATE PICTURE TAKEN.



60LPLM-F2-019  
STP-M-247 (9)  
TRACT #125  
SUBJECT  
12/16/2014  
ACQUISITION AREA,  
APPROXIMATE  
SLOPE EASEMENT,  
IMPROVEMENT #1



60LPLM-F2-019  
STP-M-247 (9)  
TRACT #125  
SUBJECT  
12/16/2014  
ACQUISITION AREA,  
APPROXIMATE  
SLOPE EASEMENT,  
IMPROVEMENT #2



60LPLM-F2-019  
STP-M-247 (9)  
TRACT #125  
SUBJECT  
12/16/2014  
APPROXIMATE  
CONSTRUCTION  
AND SLOPE  
EASEMENTS



**PURPOSE OF APPRAISAL**

The purpose of the appraisal is to estimate the amount due the property owner as a result of acquisition of all, or a portion of, the property for a proposed highway right-of-way project. The value estimate in this report is based on market value. See "Definition of Market Value" below.

**DEFINITION OF MARKET VALUE**

All estimates of value prepared for agency acquisitions shall be based on "market value" –as defined and set forth in the *Tennessee Pattern Jury Instructions 2<sup>nd</sup> Edition* to wit: "the amount of money which a purchaser, willing but under no compulsion to buy, would pay, and which a seller, willing but under no compulsion to sell, would accept, taking into consideration all the legitimate uses to which the property was adaptable and might in reason be applied".

**PROPERTY RIGHTS APPRAISED**

Basic underlying property rights considered herein are those of a 100% ownership position in Fee Simple, defined as: "absolute ownership, unencumbered by any other interest or estate, subject only to the limitations imposed by the governmental powers of taxation, eminent domain, police power and escheat." *The Appraisal of Real Estate, 14<sup>th</sup> ed. Chicago, IL.*

The proposed acquisition consists of a fee acquisition and/or easement rights for the proposed construction of a highway. The easement rights, if any, consist of the acquisition of less than fee simple title and in these cases the extent of the property rights conveyed have been considered in arriving at the estimate of value.

Any and all liens have been disregarded. The property is assumed to be free and clear of all encumbrances except easements or other restrictions as noted on the title report or during physical inspection of the property and mentioned in this report.

**INTENDED USE**

The intended use of this appraisal is to assist the City of Spring Hill in Right-of-Way acquisition or disposition.

**INTENDED USER**

The intended user of this report is the City of Spring Hill.

NOTE: If this appraisal is limited to the area affected by the acquisition for the proposed project and consists of only a part of the whole property, the value for the portion appraised cannot be used to estimate the value of the whole by mathematical extension.

Plans for the proposed construction, including cross sections of cuts and fills for the subject property, have been considered in arriving at the estimates of market value.

**SCOPE OF WORK**

The City of Spring Hill has requested an appraisal to estimate the market value of the property described herein for the purpose of acquisition or disposition. In accordance with the client's request, appropriate/required inspections and investigations have been conducted to gain familiarity with the subject of this report and the market in which it would compete if offered for sale.

Reliable data-subscription services have been utilized as the primary search tool for transfers of vacant land as well as improved properties. Deeds have been read and interviews with property owners and project-area real estate professionals conducted to the extent necessary to gain clarity and market perspective sufficient to develop credible opinions of use and value. Where construction costs are an integral part of the valuation pursuit, national cost services have been employed, but supplemented by local suppliers and contractors where necessary.

Applicable and customary approaches to value have been considered. Each of the traditional approaches to value has been processed or an explanation provided for the absence of one or more in the valuation of the subject property. For acquisition appraisals, furnished Right-of-Way plans have been utilized to visualize the property in an after-state where there is a remainder. Damages and/or special benefits have been considered for all remainders. As well, for acquisition appraisals, a "Formal" appraisal includes all real property aspects of the "Larger Parcel" as defined in this report or the tract as shown on the right-of-way plans, in the acquisition table, or extant on the ground at the time of inspection or date of possession. A "Formal Part-Affected" appraisal generally constitutes something less than a consideration of the entire tract, but in no way eliminates appropriate analyses, or diminishes the amount due owner had a "Formal" appraisal been conducted.

**ATTACHMENTS**

Sales information and/or other pertinent information, which is part of this appraisal report and referenced in the text of this appraisal, can be found:

- attached at the end of this report.
- in a related market data brochure prepared for this project and which becomes a part of this report.

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State Project No. 60LPLM-F2-019 County Maury and Williamson Tract No. 125  
 Federal Project No. STP-M-247 (9) Name of Appraiser Randy Button, MAI, SRA, AI-GRS (CG#03)

**SCOPE OF WORK (Continued)**

Acquisition appraisals are conducted in accordance with Tennessee’s State Rule which asserts that the part acquired must be paid for and that special benefits can only offset damages. Further, the public improvement project or its anticipation cannot be considered in the “before” value estimate; however, when there is a “remainder”, the public improvement project must be considered as to its influence on said remainder.

**GENERAL LIMITING CONDITIONS & ASSUMPTIONS**

This appraisal report has been made with the following general limiting conditions and assumptions:

- (1) The distribution, if any, of the total valuation in this report between land and improvements applies only under the stated program of utilization. The separate allocations for land and buildings must not be used in conjunction with any other appraisal and are invalid if so used.
- (2) Possession of this report, or a copy thereof, does not carry with it the right of publication. It may not be used for any purposes by any person other than the party to whom it is addressed without the written consent of the appraiser and in any event, only with proper written qualification and only in its entirety.
- (3) The appraiser herein by reason of this appraisal is not required to give further consultation, testimony, or be in attendance in court with reference to the property in question unless arrangements have been previously made.
- (4) Neither all nor any part of the contents of this report (*especially any conclusions as to value, the identity of the appraiser, or the firm with which the appraiser is connected*) shall be dismissed to the public through advertising, public relations, news, sales, or other media without the prior written consent and approval of the appraiser.
- (5) The value estimate is based on building sizes and land areas calculated by the appraiser from exterior dimensions taken during the inspection of the subject property.
- (6) No responsibility is assumed for the legal description or for matters including legal or title considerations. Title to the property is assumed to be good and marketable unless otherwise stated.
- (7) The property is appraised free and clear of any or all liens or encumbrances unless otherwise stated.
- (8) Responsible ownership and competent property managements are assumed.
- (9) The information furnished by others is believed to be reliable. However, no warranty is given for its accuracy.
- (10) All engineering is assumed to be correct. The plot plans and illustrative material in this report are included only to assist the reader in visualizing the property.
- (11) It is assumed that there are no hidden or unapparent conditions of the property, subsoil, or structures that render it more or less valuable. No responsibility is assumed for such conditions or for arranging for engineering studies that may be required to discover them.
- (12) It is assumed that there is full compliance with all-applicable federal, state and local environmental regulations and laws unless noncompliance is stated, defined, and considered in the appraisal report.
- (13) It is assumed that all applicable zoning and use regulations and restrictions have been complied with, unless nonconformity has been stated, defined, and considered in the appraisal report.
- (14) It is assumed that all required licenses, certificates of occupancy, consents, or other legislative or administrative authority from any local, state, or national government or private entity or organization have been or can be obtained or renewed for any use on which the value estimate contained in this report is based.
- (15) It is assumed that the utilization of the land and improvements is within the boundaries or property lines of the property described and that there is no encroachment or trespass unless noted in the report.
- (16) Unless otherwise stated in this report, the appraiser did not observe the existence of hazardous material, which may or may not be present on the property. The appraiser, however, is not qualified to detect such substances. The presence of substances such as asbestos, area-formaldehyde, foam insulation, or other potentially hazardous materials may affect the value of the property. The value estimate is predicted on the assumption that there is no additional materials on the property that would cause a loss in value. No responsibility is assumed for any such conditions, or for any expertise or engineering knowledge required to discover them or the costs involved to remove them. The appraiser reserves the right to revise the final value estimate if such substances are found on or in the property.
- (17) The public improvement project or its anticipation cannot be considered in the “before” value estimate; however, when there is a “remainder”, the public improvement project must be considered as to its influence on said remainder(CFR, Title 49, Subtitle A, Part 24, Subpart B, Sec. 24.103(b)).
- (18) This appraisal contains a hypothetical condition that the subject roadway project will be constructed according to plans and cross sections referenced in this report. The use of this hypothetical condition might have affected the assignment results.
- (19) Applicable to Formal Part-Affected type of appraisal – when all the land area and/or all improvements are not appraised this is considered a hypothetical condition. The use of this hypothetical condition might have affected assignment results.

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State Project No. 60LPLM-F2-019 County Maury and Williamson Tract No. 125  
Federal Project No. STP-M-247 (9) Name of Appraiser Randy Button, MAI, SRA, AI-GRS (CG#03)

### CERTIFICATE OF APPRAISER

I hereby certify that to the best of my knowledge and belief:

- (1) That I have made a personal inspection of the property that is the subject of this report and that I have also made a personal field inspection of the comparable sales relied upon in making said appraisal. The subject and the comparable sales relied upon in making said appraisal were represented by the photographs contained in said appraisal and/or market data brochure.
- (2) The statements of fact contained in this appraisal are true and correct.
- (3) The reported analysis, opinions, and conclusions are limited only by the reported assumptions and limiting conditions and are my personal, impartial, unbiased professional analysis, opinions, and conclusions.
- (4) That I understand that said appraisal is to be used in connection with the acquisition of right-of-way for a highway to be constructed by the City of Spring Hill with  without  , the assistance of Federal-aid highway funds, or other Federal funds.
- (5) That such appraisal has been made in conformity with the appropriate State laws, regulations and policies and procedures applicable to appraisal of right-of-way for such purposes; and that to the best of my knowledge no portion of the value assigned to such property consists of items which are non-compensable under the established law of said State.
- (6) That any increase or decrease in the fair market value of real property prior to the date of valuation caused by the public improvement for which said property is acquired, or by the likelihood that the property would be acquired for such improvement, other than that due to physical deterioration within the reasonable control of the owner, will be disregarded in determining the compensation for the property.
- (7) That my compensation for completing this assignment is not contingent upon the development or reporting of a predetermined value or direction in value that favors that cause of the client, the amount of the value opinion, the attainment of a stipulated result, or the occurrence of a subsequent event directly related to the intended use of this appraisal.
- (8) I have no present or prospective interest in the property that is the subject of this report and no personal interest with respect to the parties involved.
- (9) That I have not revealed the findings and results of such appraisal to anyone other than the proper officials of the City of Spring Hill and I will not do so until so authorized by City of Spring Hill officials, or until I am released from this obligation by having publicly testified to such findings.
- (10) Adam L. Hill (Registered Trainee #4698) provided significant real property appraisal assistance to the person(s) signing this certification. Mr. Hill assisted in the compilation of the Market Data Brochure, property inspections, communications with property owners, and in compiling this report.
- (11) That my analysis, opinions and conclusions were developed, and this report has been prepared in conformity with the Uniform Standards of Professional Appraisal Practice.
- (12) I have performed no services, as an appraiser or in any other capacity, regarding the property that is the subject of this report within the three-year period immediately preceding acceptance of this assignment.
- (13) I have no bias with respect to the property that is the subject of this report or to the parties involved with this assignment.
- (14) My engagement in this assignment was not contingent upon developing or reporting predetermined results.
- (15) To the best of my knowledge and belief, the reported analysis, opinions, and conclusions were developed, and this report has been prepared, in conformity with the requirements of the Code of Professional Ethics and the Standards of Professional Practice of the Appraisal Institute.
- (16) As of the date of this report I, Randy Button, MAI, SRA, AI-GRS, have completed the requirements of the continuing education program of the Appraisal Institute. The use of this report is subject to the requirements of the Appraisal Institute relating to the review by its duly authorized representatives.

(17) THAT the OWNER (Name) Cassandra and Michael Self was contacted on (Date) 11/20/2014 .

In Person  By Phone  \*By Mail, and was given an opportunity for he or his designated representative

(Name) Michael Self to accompany the appraiser during his or her inspection of the subject

property. The owner or his representative Declined  Accepted  to accompany appraiser on (Date) 12/16/14 .

*If by mail attach copy to 2A-12*

Date(s) of inspection of subject December 16<sup>th</sup>, 2014

Date(s) of inspection of comparable sales October 17<sup>th</sup>, 2014 and February 6<sup>th</sup>, 2105

- (18) That the centerline and/or right-of-way limits were staked sufficiently for proper identification on this tract.
- (19) That the roadway cross sections were furnished to me and/or made available and have been used in the preparation of this appraisal.
- (20) That my opinion of the fair market value of the acquisition as of the 16<sup>th</sup> day of December , 2014.  
is \$5,050 Based upon my independent appraisal and the exercise of my professional judgment.

Appraiser's Signature  Date of Report 3/25/2015

State of Tennessee Certified General Real Estate Appraiser License Number CG #003

**COPY OF FORM 4 LETTER**

**APPRAISAL NOTICE**

Randy Button and Associates, Inc.  
223 Rosa L. Parks Avenue, Suite 402  
Nashville, Tennessee 37203

November 20, 2014

CASSANDRA J. AND MICHAEL SELF  
2900 Hearthside Dr  
Spring Hill, TN 37174

Dear Property Owner,

I have been engaged to perform a real estate appraisal on a property shown to be in your ownership. The purpose of this appraisal is to establish a basis for possible compensation related to the acquisition of a portion of your property resulting from the widening of Duplex Road [S.R. 247]/State Project 94092-1224-14.

This letter is to afford you, or your representative, the opportunity to accompany me during my inspection of:

- Tract 125: 2900 Hearthside Dr, Spring Hill, TN 37174 with a site containing ± 0.350 acres of land. This tract is also known for tax purposes as Tax Map and Parcel 167M-E-1.00

Since the above referenced parcel(s) will be impacted by the public right-of-way improvement project, a land surveyor will be placing wooden stakes in your yard to indicate the impacted areas.

**Please contact my office within the next fourteen (14) days** to schedule an appointment for us to come to meet you or your representative at the above referenced property. During this visit I will provide you with information, and explain how this project will affect your property. Also we can go over what the surveying stakes mean and as we perform our inspection of the area affected by acquisition. Please do not remove the stakes until we are able to come to your property.

To ensure that we establish a date and time of mutual convenience, please call or text Adam Hill at 615-348-7980. We are happy to schedule a convenient time to meet with you. Our office will be closed December 1 – December 5<sup>th</sup>. If you leave us a message please provide your name, a good number and time for us to return your call, your preferred time to meet with us, and that you are calling about Tract No. 125.

Sincerely,

Randy Button, President  
Randy Button and Associates, Inc.